Annual results 2023













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Highlights FY 2023



€219.6 million

+21% YoY EPRA earnings

€314.2 million

+15% YoY, 5.2% LfL rental income

€5.8 billion

fair value real estate portfolio

€5.02/share

+ 6% YoY EPRA EPS 8

countries

617

healthcare sites

~46,900

end users

>140 operator groups

€413 million

(of which ~€245m to be invested) committed investment programme construction & renovation

36

projects completed (~ €309m)

100%

occupancy rate

19 years

39.7%

debt-to-assets ratio

€406 million

raised on capital markets through optional dividend & rights issue

€645 million

new long-term bank financing

€911 million

Headroom on committed credit lines

BBB with a stable outlook

S&P Global credit rating reaffirmed

Investment activity

New investments & pipeline completions¹

20 healthcare sites (~ €112.5 million) acquired or announced in 2023 (see map)

36 projects (~ €309 million) completed during 2023

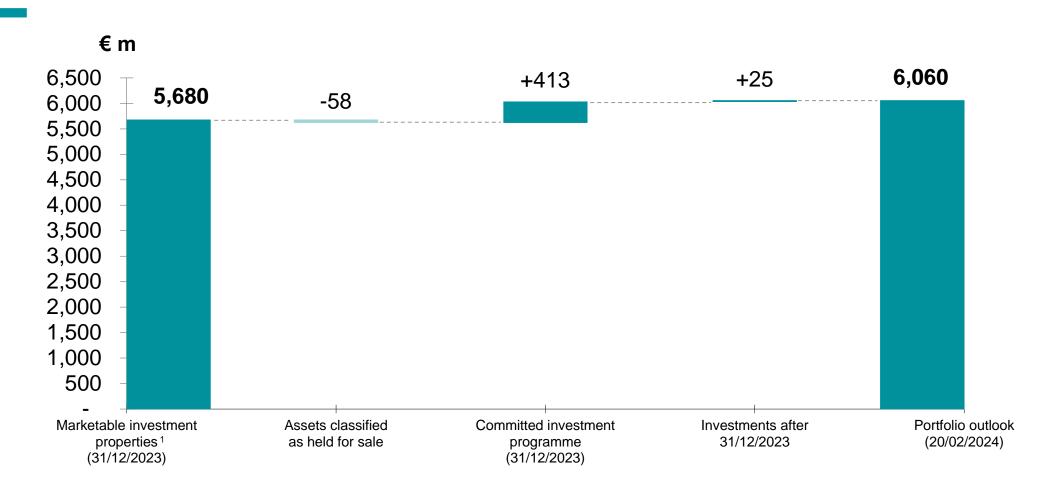


¹ See FY 2023 press release for more details.

Portfolio outlook

aedifica housing with care

Total portfolio outlook: over €6 billion



¹ Incl. rights of use of plots of land, land reserve and assets classified as held for sale.



Aedifica at a glance



Pure-play healthcare

€5.8 billion real estate portfolio

€413 million
committed investment
programme (investment &
development projects)

Market reference

in European listed healthcare real estate

Growth potential

driven by demographic evolution

Expertise

18 years track record

Sustainability

MSCI 'A' rating
Sustainalytics 11.1 (Low)
rating

Belgian REIT (RREC/SIR/GVV)

~ €2.6 billion

market cap

100%

free float

Dividend track record

Long-term stable cash flows

Inflation-linked

contracts

19 years

WAULT

Diversification

8 European countries >140 operator groups

Exploring European markets



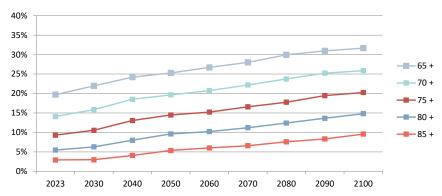
Track record of entering new markets & creating a platform for future growth



Demographic evolution

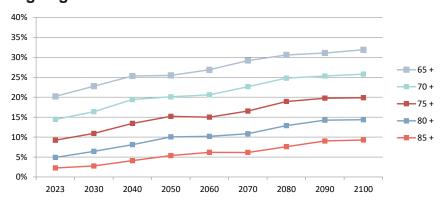


Ageing in Belgium



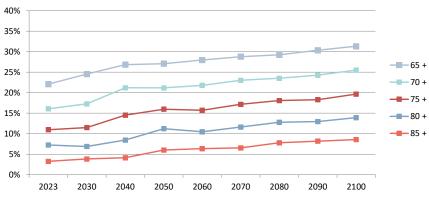
Source: Eurostat, 2023

Ageing in the Netherlands



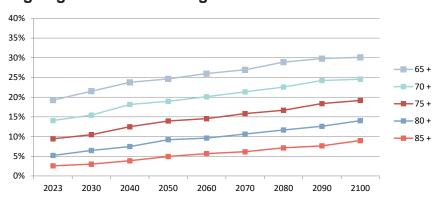
Source: Eurostat, 2023

Ageing in Germany



Source: Eurostat, 2023

Ageing in the United Kingdom

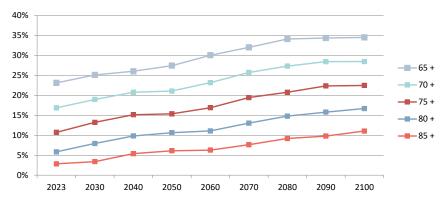


Source: Office for National Statistics, 2023

Demographic evolution

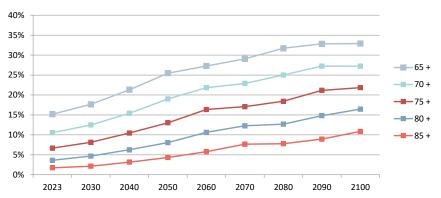


Ageing in Finland



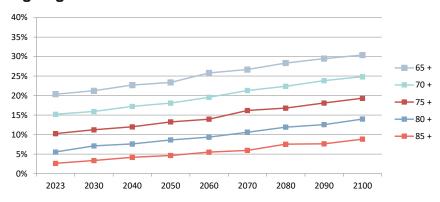
Source: Eurostat, 2023

Ageing in Ireland



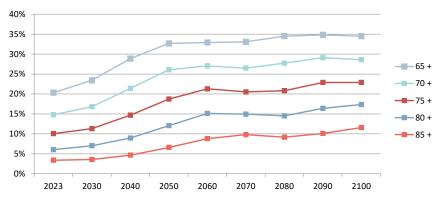
Source: Eurostat, 2023

Ageing in Sweden



Source: Eurostat, 2023

Ageing in Spain



Source: Eurostat, 2023

Sustainability



Improvement of sustainability scores



Award and CSR Benchmarks	2023	2022	2021	2020	2019	2018
EPRA sBPR	Gold	Gold	Gold	Gold	Silver + Most	_
					Improve	
GRESB	75**	68**	66**	57*	-	_
Sustainalytics	Low	Low	Low	Low		
Risk Rating	(11.1)	(11.1)	(11.9)	(17.8)	-	
MSCI	Α	Α	BBB	BB	BB	В

Inclusion in the BEL ESG index



comprises the 20 shares on Euronext Brussels that perform best on ESG criteria

Environmental Data report

To be published in June 2024

Great Place To Work

Employee survey conducted in 2023 **89%** of staff would **recommend**Aedifica as a great place to work

Hoivatilat has been recognised as **the best place to work** in **Finland** in 2023

and as the seventh best workplace in **Europe**



Volunteering – Community Days

51 employees performed 218 hours of volunteering in eight care residences in Belgium & Finland

Operator Days & survey

Aedifica hosted 2 Operator Days in Belgium to share best practice & knowledge sharing among operators.

Operators' survey participation increased by 32%. Top priorities: finding qualified staff & occupancy improvement.

Sustainability

Strategy





- Commitment to the Paris Agreement to achieve net zero GHG emissions for our entire portfolio by 2050: focus on lifecycle assessment of our properties
- Green lease annex added to lease contracts to facilitate cooperation with operators in reducing the portfolio's carbon footprint
 - >25%¹ of leases updated already
- Quality of care commitment incorporated in lease contracts to monitor care quality in care homes and share inspection reports

>41%¹ of leases updated already

¹ As per 31 December 2023.

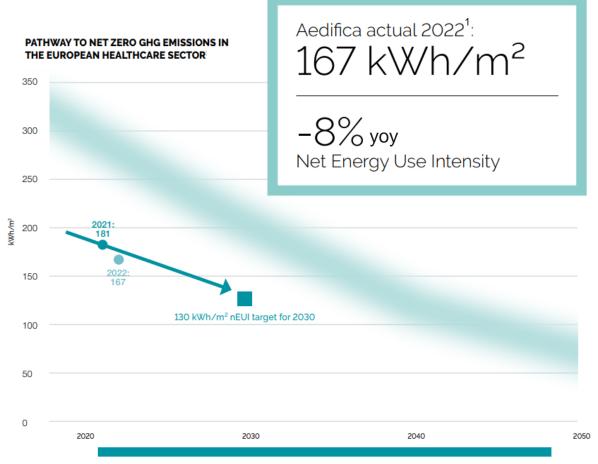
Sustainability CRREM Research project

aedifica housing with care

'Carbon Risk Real Estate Monitor' framework

Translates long-term policies (COP21 Paris Agreement) into science-based targets that are global warming scenarios, country and building type specific

Proposes a **framework** for assessing building specific carbon risks



¹ 2023 Actual will be published in the Environmental Data Report in June 2024.



Achievements

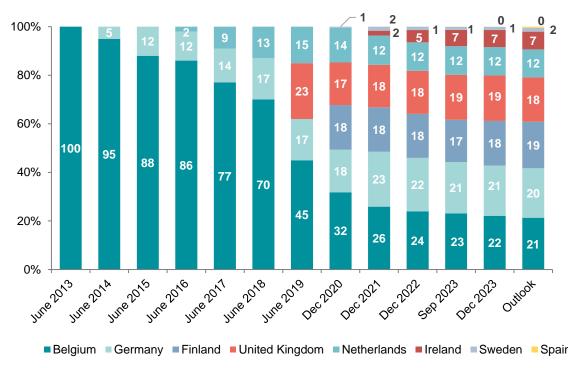


Investment properties¹ evolution & focus on Europe

EVOLUTION SINCE 2006

GEOGRAPHICAL BREAKDOWN (FAIR VALUE)²





¹ Investment properties incl. rights of use on plots of land, land reserve and assets classified as held for sale.

² Marketable investment properties incl. assets classified as held for sale (€5,588 m), excl. rights of use of plots of land and land reserve.

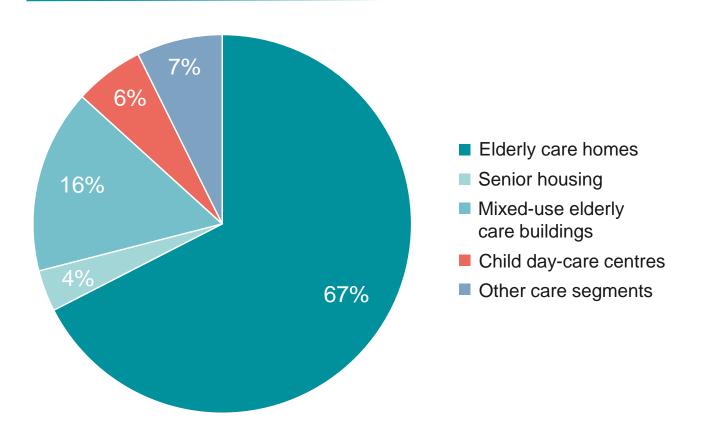


Healthcare real estate portfolio



Healthcare segment breakdown

FOCUS ON CARE FACILITIES FOR ELDERLY PEOPLE



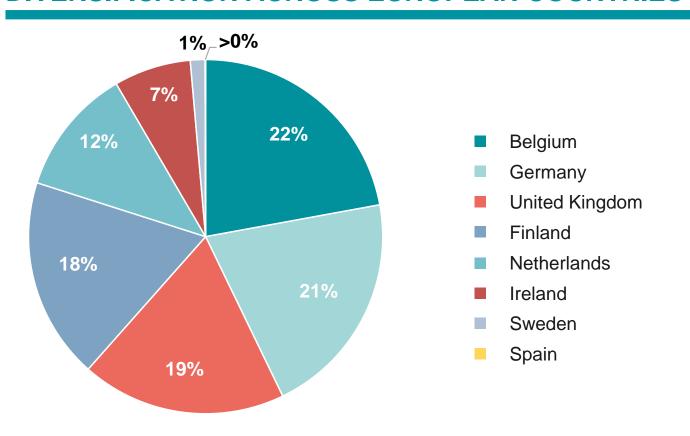
Marketable investment properties incl. assets classified as held for sale (€5,588 m), excl. rights of use of plots of land.

Healthcare real estate portfolio



Geographical breakdown

DIVERSIFICATION ACROSS EUROPEAN COUNTRIES



Marketable investment properties incl. assets classified as held for sale (€5,588 m), excl. rights of use of plots of land.

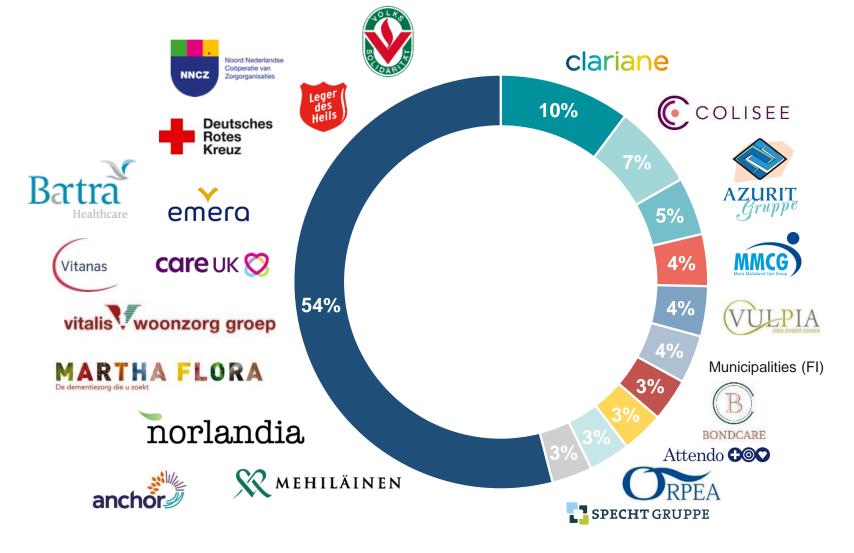
Healthcare real estate tenants



Tenant diversification¹

617 sites with approx.
300 tenants (or >140
'groups') representing
European, national and
local profit and not-forprofit operators

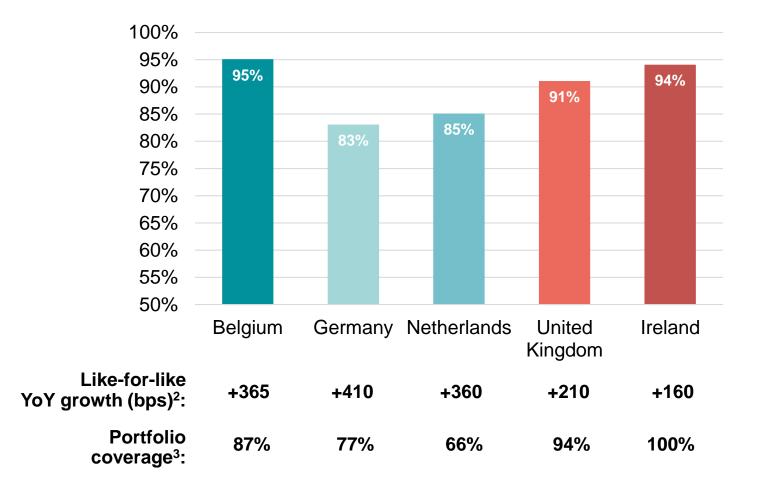
No 'operator group' leases more than 10% of Aedifica's consolidated assets



¹ Based on the contractual rents ('CR').

Operators' occupancy¹

Mature assets portfolio





YoY growth in all countries

Care homes occupancy¹ >80%

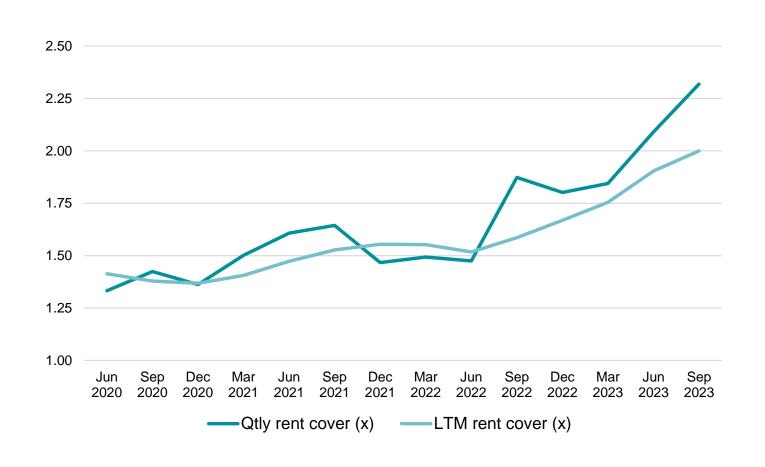
Occupancy data as at 30 September 2023.
 LfL occupancy looks at 09/2022 and 09/2023: an asset is included in the LfL calculation only if it is mature in both months.
 Based on the contractual rent of mature

³ Based on the contractual rent of mature assets.

UK & Channel islands healthcare portfolio



Rent cover evolution



2.0x

Rent cover over the last 12m for UK mature portfolio

> 2.0x

Q3 2023 rent cover for UK mature portfolio

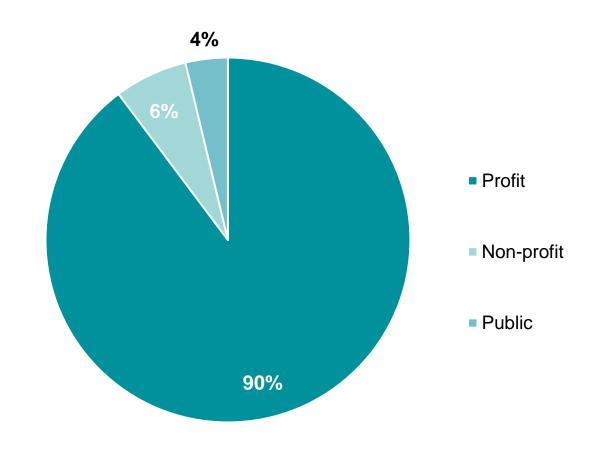
Healthcare real estate tenants



Tenant diversification¹

Predominantly private operators

Growing public and non-profit segments among tenants

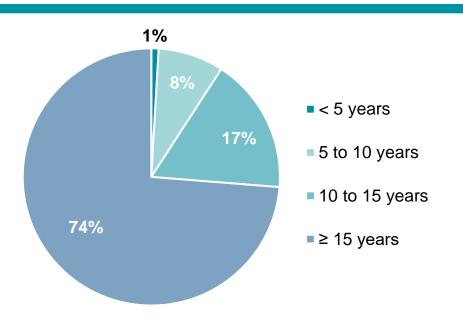


¹ Based on the contractual rents.

Lease maturity & occupancy rate



UNEXPIRED LEASE TERM

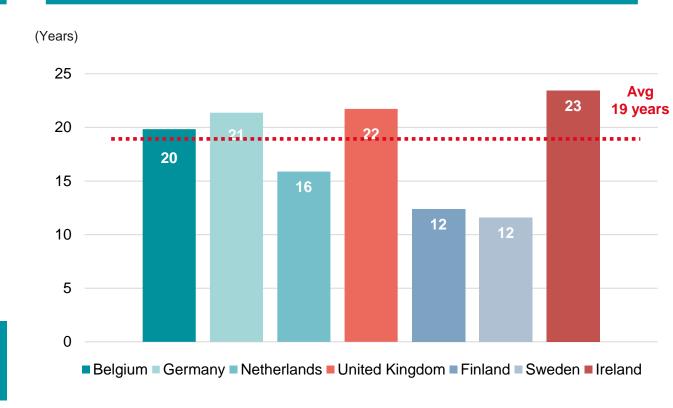


19 years
Weighted average unexpired lease term

100 % Occupancy rate

Marketable investment properties incl. assets classified as held for sale (€5,588 m), excl. rights of use of plots of land.

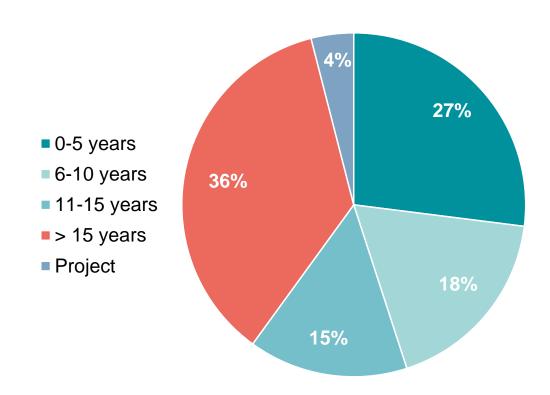
WAULT BY COUNTRY



Age of buildings



>60% OF THE PORTFOLIO IS LESS THAN 15 YEARS OLD



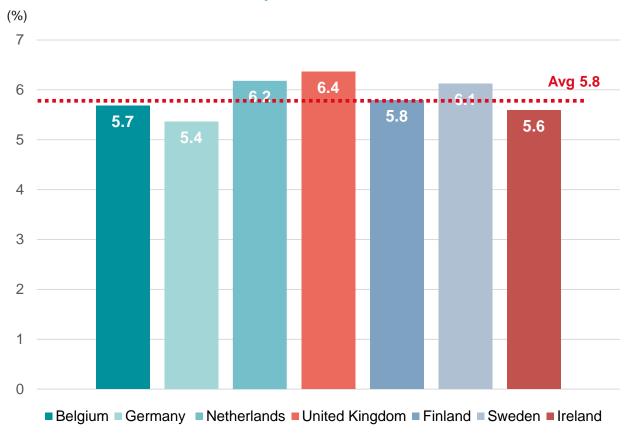
Age profile based on a weighted average of the gross square footage of our properties using completion date of a construction or renovation phase done on site.

Resilience in portfolio valuation



GROSS YIELDS ON FAIR VALUE

Conservative valuation yields



LIKE-FOR-LIKE PORTFOLIO VALUATION

Resilient portfolio valuation despite changed market conditions



Country	Change in FV LFL - YoY	Change in FV LFL - Q4
Belgium	-1.3%	-0.6%
Germany	-5.3%	-2.1%
Netherlands	-2.5%	-0.9%
United Kingdom	2.1%	0.3%
Finland	-1.6%	0.3%
Sweden	-9.1%	-1.0%
Ireland	-2.4%	0.1%
Total	-1.9%	-0.6%

^{*} Excluding impact from currency translation

Portfolio growth

Development projects









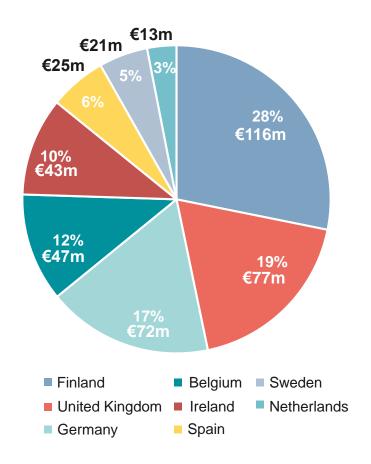
Oulu Tahtimarssi – Oulu (FI) Expected completion: Q4 2024

Committed development projects

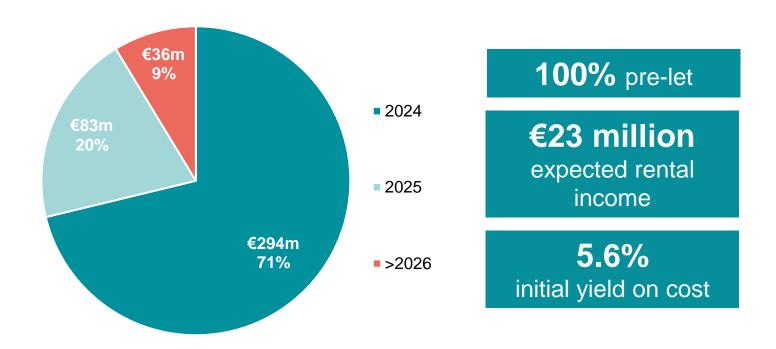


Pipeline €413 million of which €245 million to be invested

GEOGRAPHICAL SPLIT



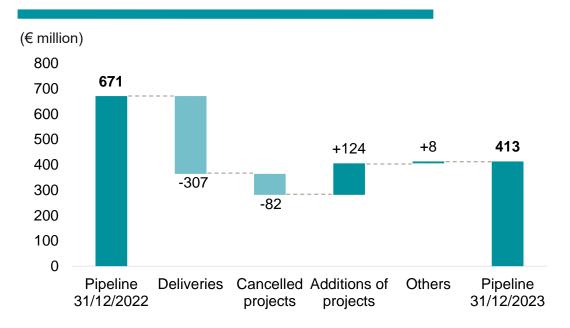
EXPECTED DELIVERY DATE



Committed development projects



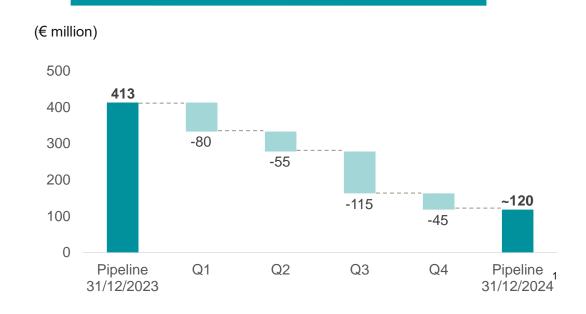
ROLL-FORWARD



Active management

of the pipeline:
9 projects withdrawn in 2023

PHASE OUT WITH COMPLETIONS



~€295 million

projects to be delivered in 2024

¹ Not assuming any new investment.



Income Statement

EPRA Earnings



EPRA EARNINGS YOY INCREASE OF 21%

Consolidated income statement - analytical format	31/12/2023	31/12/2022
(x €1,000)		
Rental income	314,174	273,132
Rental-related charges	<u>-1,134</u>	<u>-1,589</u>
Net rental income	313,040	271,543
Operating charges*	<u>-47,230</u>	<u>-41,869</u>
Operating result before result on portfolio	265,810	229,674
EBIT margin* (%)	84.9%	84.6%
Financial result excl. changes in fair value*	-47,179	-36,239
Corporate tax	1,305	-11,970
Share in the profit or loss of associates and joint ventures accounted for using the equity method in respect of EPRA Earnings	318	362
Non-controlling interests in respect of EPRA Earnings	-675	-441
EPRA Earnings* (owners of the parent)	219,579	181,386
Denominator (IAS 33)	43,706,129	38,113,384
EPRA Earnings* (owners of the parent) per share (€/share)	5.02	4.76

+16%

Operating result before result on portfolio mainly following increased net rental income

1.9%

Average cost of debt

€9 million tax refund

Corporates taxes include a oneoff refund of historical current taxes in the Netherlands (period 2016-2021)

Income Statement

Net result



EARNINGS PER SHARE

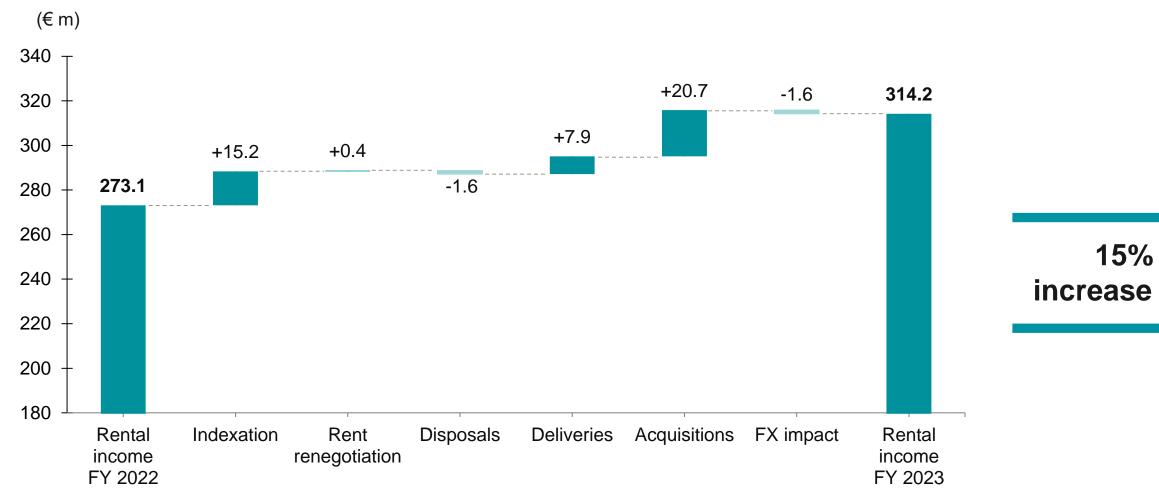
Consolidated income statement - analytical format	31/12/2023	31/12/2022
(x €1,000)		
EPRA Earnings*	219,579	181,386
Changes in fair value of financial assets and liabilities	-50,878	123,242
Changes in fair value of investment properties	-143,636	84,877
Gains and losses on disposals of investment properties	-856	787
Tax on profits or losses on disposals	0	0
Negative goodwill / goodwill impairment	-26,072	-18,103
Deferred taxes in respect of EPRA adjustments	24,314	-42,705
Share in the profit or loss of associates and joint ventures accounted for using the equity method in respect of the above	-574	1,806
Non-controlling interests in respect of the above	2,658	488
Roundings	<u>0</u>	<u>0</u>
Profit (owners of the parent)	24,535	331,778
Denominator (IAS 33)	43,706,129	38,113,384
Earnings per share (owners of the parent - IAS 33 - €/share)	0.56	8.71

-1.9%

L-f-l change in investment properties over the full year

Rental income

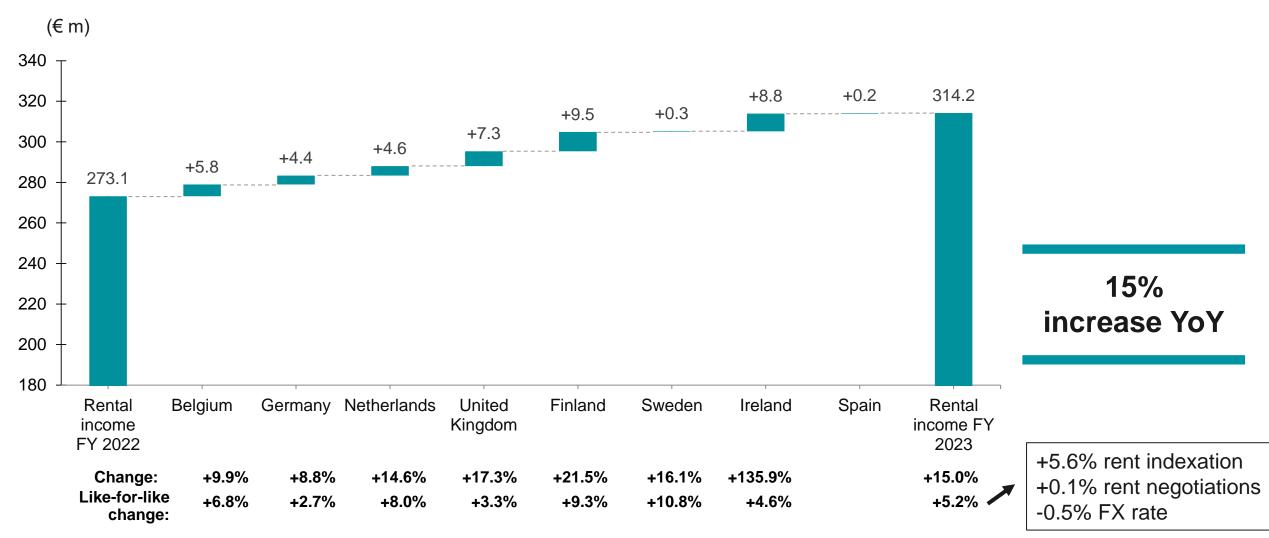




increase YoY

Rental income



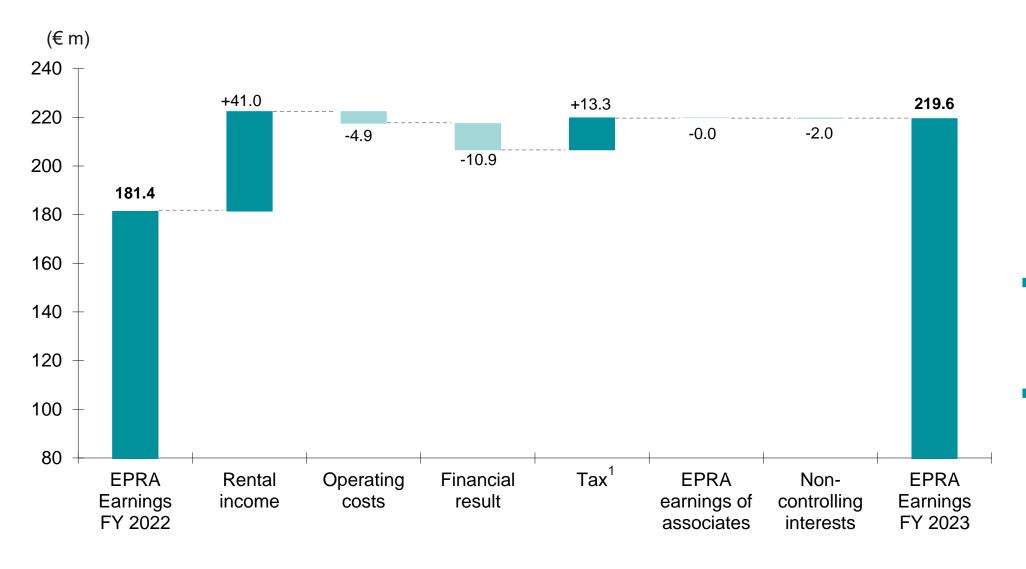


The variation on a like-for-like basis is shown for each country in the local currency. The total variation on a like-for-like basis is shown in the Group currency.

-34-

EPRA Earnings



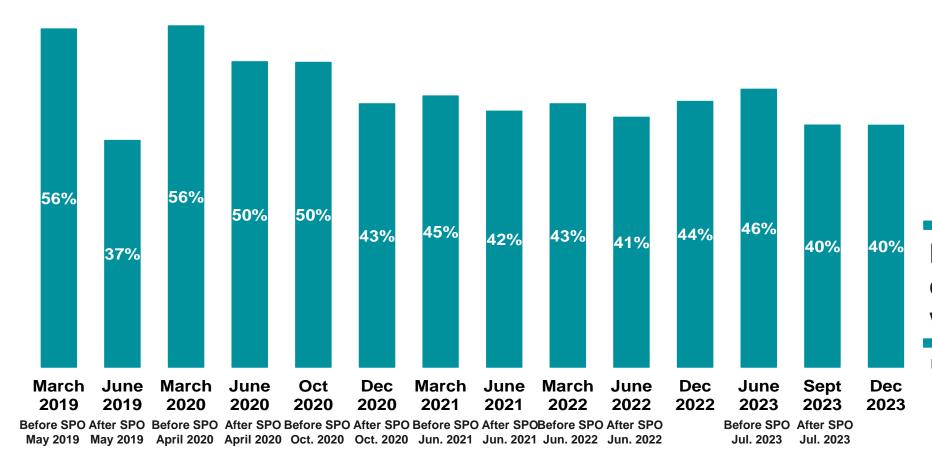


21% increase YoY

¹ Tax: non recurring FBI tax refund for the period 2016-2021 of €9 million and no CIT in the Dutch entities accrued during the financial year 23.

Debt-to-assets ratio



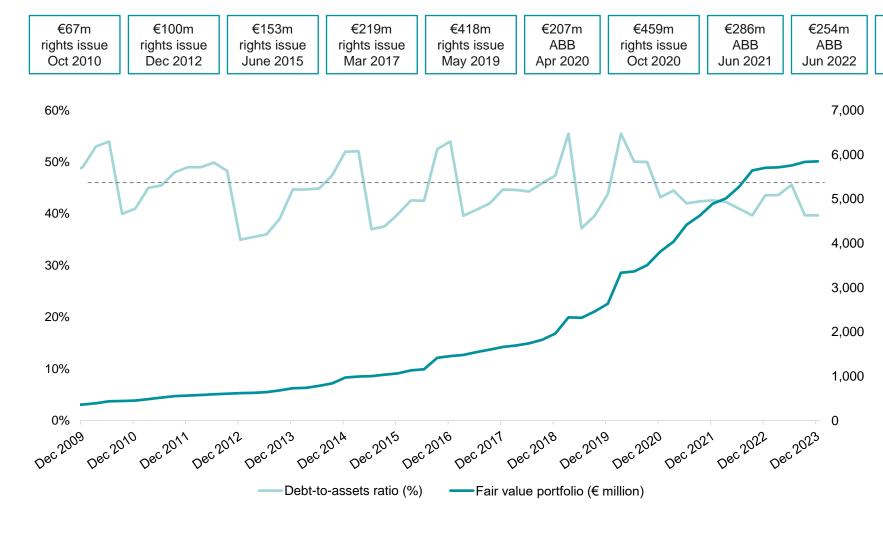


Financial policy: debt-to-assets ratio ~40% with a maximum of 45%

Bank covenants stand at a maximum of 60%.

Debt-to-assets ratio





Over the past 14 years, Aedifica maintained an average debt-to-assets ratio of 45%

€380m

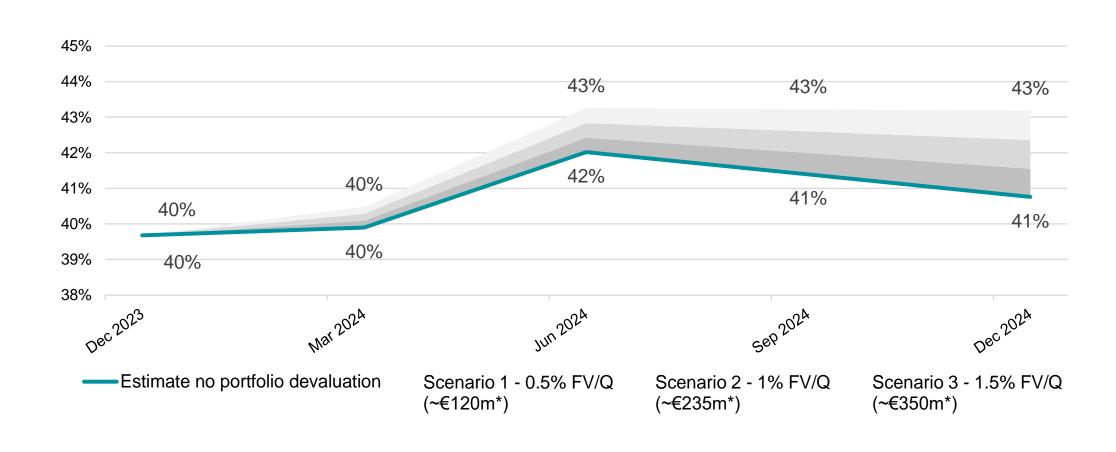
rights issue

July 2023

DTA expected to remain below 45%

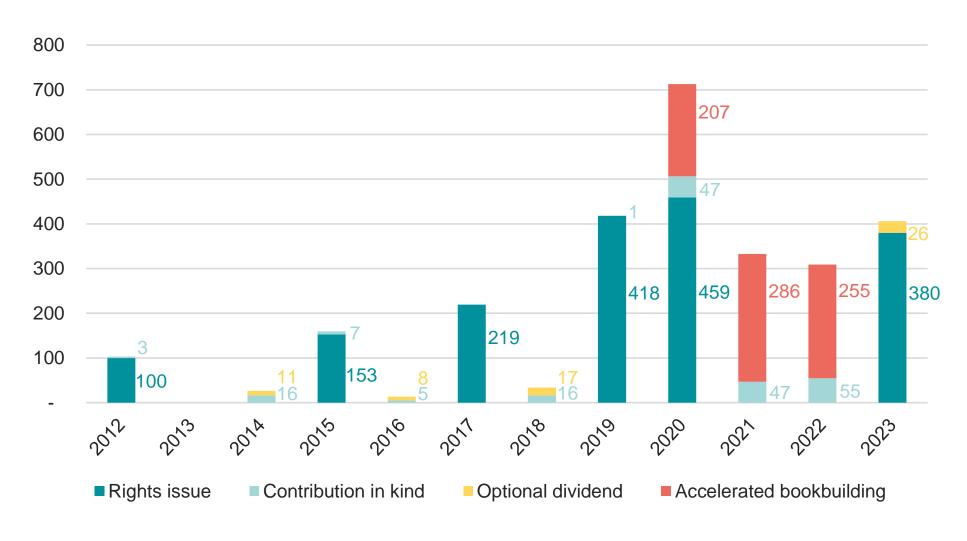


Portfolio valuation sensitivity



Strong track record in accessing equity capital markets





Credit facilities

Diversified sources of funding

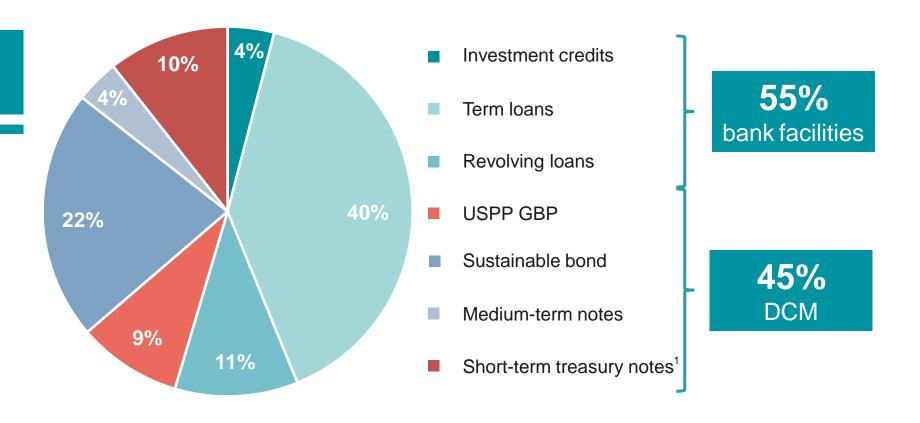


€2,285 total financial debt

Debt financing YTD: €645 million

- €540 million early refinancing
- €105 million new credit facilities

Continued good access to (unsecured) bank financing & short-term treasury notes



Diversified financial debt resources

¹ Short-term treasury notes fully covered with long-term committed credit lines.

Credit rating & KPI's

Solid investment grade rating



BBB with stable outlook

Credit rating S&P Global¹

5.9x ICR²

8.4xNet debt/EBITDA³

Unsecured financing except

- Hoivatilat: certain particularities apply, and
- Germany: in very limited cases

1.9%

Average cost of debt incl. commitment fees

50%

sustainable financing out of drawn committed credit lines

~4% encumbered assets

¹ S&P Global latest report was published in December 2023.

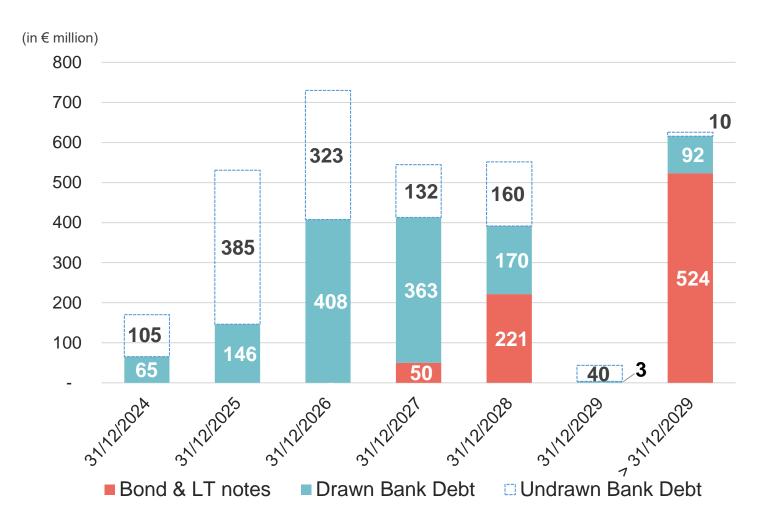
² Aedifica's Sustainability Bond definition: ratio of 'operating result before result on portfolio' to 'net interest charges' (12m rolling).

³ Not adjusted for projects under construction.

Credit facilities

Well spread debt maturity profile





€911 million¹

headroom on committed credit lines on December 31 to finance capex & liquidity needs

4.4 years

weighted average debt maturity

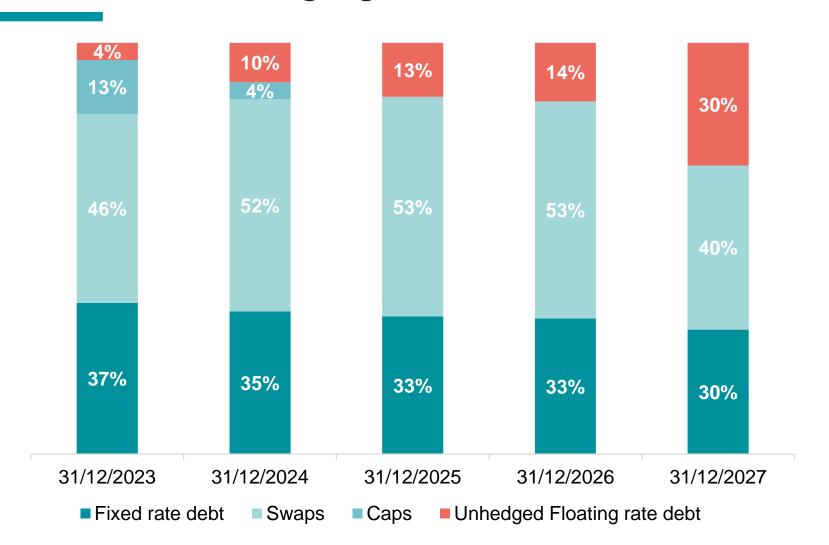
Financing needs in current business plan are covered till end 2025

¹ After deduction of the short-term treasury notes.

Credit facilities

Interest rate hedging¹





96%

of debt hedged by derivatives or fixed rate debt as of 31 December 2023

5.1 years

Weighted average hedge maturity

¹ Projected debt.

Net asset value



Discount on 20 February 2024

26% vs NAV at FV excl. IAS 39 27% vs NAV at FV incl. IAS 39 32% vs EPRA NTA

Net asset value per share (in €)	31/12/2023	31/12/2022
Net asset value after deduction of dividend 2022, excl. changes in fair value of hedging instruments*	73.86	75.84
Effect of the changes in fair value of hedging instruments	<u>1.34</u>	2.98
Net asset value after deduction of dividend 2022	75.21	78.83

EPRA Net Tangible Assets (in €/share)	31/12/2023	31/12/2022
EPRA NTA	74.17	79.71

Dividend policy



€3.80 / share (gross)

DPS guidance for 2023 + 3% compared to 2022

Withholding tax:

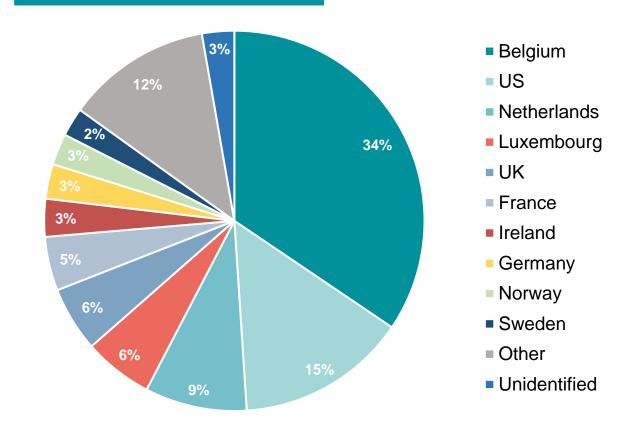
- General rule: 30%
- Reduced to 15% as healthcare REITs investing more than 80% of its portfolio in residential European healthcare real estate
- Following Brexit, a transitional regime was provided for UK assets acquired prior to 1 January 2021, so that they can be included in the 80% threshold until end 2025, allowing the WHT to remain at 15% until 31 December 2025.



Shareholding¹



INTERNATIONAL & DIVERSIFIED SHAREHOLDERS BASE¹



~1/4 retail shareholders

~3/4 institutional shareholders

One shareholder holding more than 5% of the company's capital ²

¹ Shareholder identification dated 29 December 2023 (with 97% coverage).

² A total of 47,550,119 shares are listed on Euronext Brussels and Euronext Amsterdam (31 December 2023).

Aedifica's Executive Committee





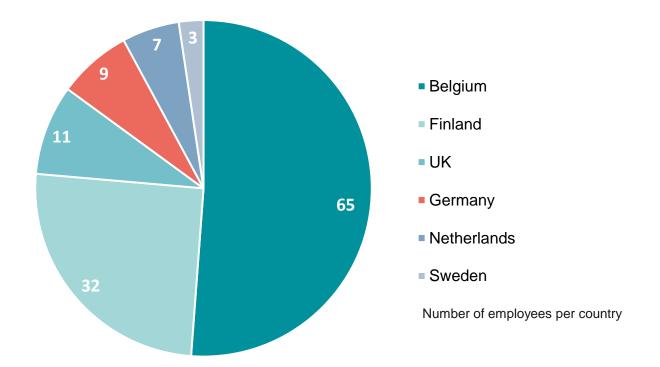
Organisation & team



INTERNATIONAL TEAM

Local teams in 6 countries managing the portfolio and the group's growth

International staff of 127 people of which 44 women and 83 men





Outlook 2024



€330 million

rental income (+ 5% vs. 2023)

€223 million

EPRA Earnings (+ 1.5% vs. 2023)

~ 40%

debt-to-assets ratio (end 2024)

No assumptions on portfolio valuation change

€295 million

pipeline deliveries in 2024

~ €100 million

asset rotation

1.14 £/€

foreign exchange assumption

2.2%

Average cost of debt

Assuming FBI-tax regime

in the Dutch subsidiaries in 2024 and refund of approx. €4.2 million for 2022

UK REIT regime

effective starting from 1 February 2024. First dividend payment in 2025 – no WHT in 2024 assumed.

Limited assumptions on hypothetical investments (development Finland)

€4.70/share EPRA EPS

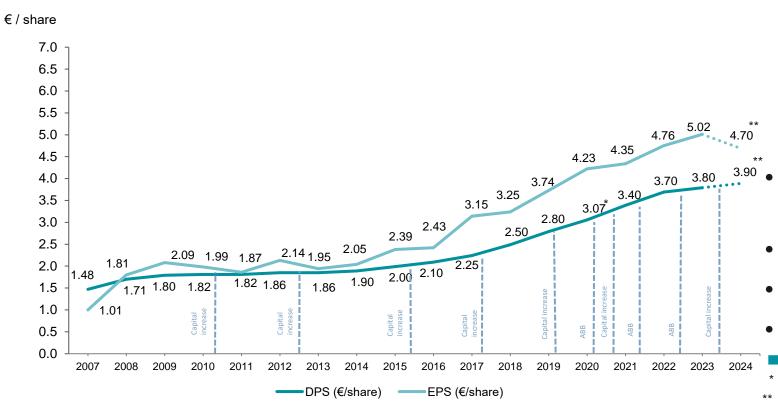
€3.90/share

Gross DPS (+ 3% vs. 2023)

Outlook medium-term



Drivers for future growth while maintaining a solid debt-to-asset ratio



Strong fundamental tailwinds remain intact

- Demography
- Market consolidation
- Public financing
- Enhancing long-term cash flows in healthcare real estate
- Well-defined development activity
- DPS '24 representing 83% of EPS
- Potential for DPS growth

^{*} Prorata of the €4.60 dividend (18 months) over 12 months.

^{**} Outlook.



Investment highlightsAttractiveness for shareholders



PURE-PLAYHEALTHCARE REIT IN EUROPE

STRONG UNDERLYING DEMOGRAPHIC TRENDS

LONG-TERM GROWTH POTENTIAL

FAIR VALUE HISTORY

OF PORTFOLIO SHOWING RESILIENCE

19 YEARS

WEIGHTED AVERAGE LEASE TERM

SOLID TRACK RECORD

IN INVESTMENT, EQUITY AND DEBT-FINANCING

STRONG DIVIDEND

TRACK RECORD

Thank you



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Stefaan Gielens - Chief Executive Officer Ingrid Daerden - Chief Financial Officer



Aedifica SA/NV

Public REIT under Belgian Law Regulated Real Estate Company (RREC) Société immobilière réglementée (SIR) Gereglementeerde vastgoedvennootschap (GVV)

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Forward-looking statement



This Presentation includes forward-looking statements that reflect the Company's intentions, beliefs or current expectations concerning, among other things, the Company's results, condition, performance, prospects, growth, strategies and the industry in which the Company operates. These forward-looking statements are subject to risks, uncertainties and assumptions and other factors that could cause the Company's actual results, condition, performance, prospects, growth or opportunities, as well as those of the markets it serves or intends to serve, to differ materially from those expressed in, or suggested by, these forward-looking statements. The Company cautions you that forward-looking statements are not guarantees of future performance and that its actual results and condition and the development of the industry in which the Company operates may differ materially from those made in or suggested by the forward-looking statements contained in this document. In addition, even if the Company's results, condition, and growth and the development of the industry in which the Company operates are consistent with the forward-looking statements contained in this document, those results or developments may not be indicative of results or developments in future periods. The Company and each of its directors, officers and employees expressly disclaim any obligation or undertaking to review, update or release any update of or revisions to any forward-looking statements in this Presentation or any change in the Company's expectations or any change in events, conditions or circumstances on which these forward-looking statements are based, except as required by applicable law or regulation.



Belgian healthcare portfolio



PORTFOLIO OF 80 ASSETS

€1,236 m portfolio fair value

~8,100 residents

5.7% yield on fair value

20 years WAULT

projects to be completed

17 tenant groups

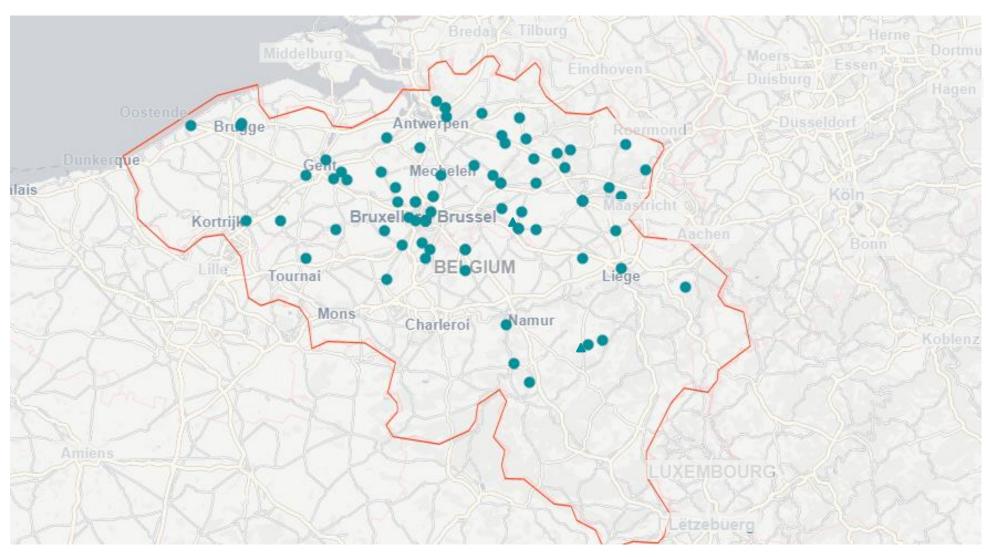
~€1,271 m
portfolio outlook
as of
20 February 2024

Inflationlinked triple net long leases

~ 1.8%
exposure to
the Brussels market

Belgian healthcare portfolio





Belgian healthcare portfolio











German healthcare portfolio



PORTFOLIO OF 100 ASSETS

€1,157 m portfolio fair value

~10,200 residents

5.4% yield on fair value

21 years WAULT

projectsto becompleted

26 tenant groups

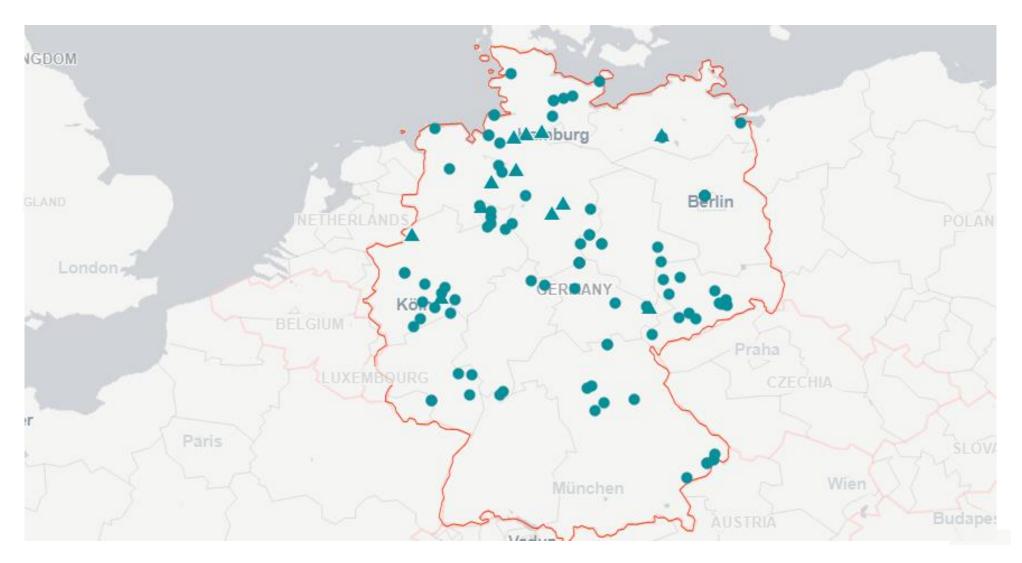
~€1,218 mportfolio outlook
as of
20 February 2024

double net long leases with various indexation limitations (through caps, hurdles...)

Inflation-

German healthcare portfolio





Marketable investment properties

Projects in the investment programme

German healthcare portfolio











Dutch healthcare portfolio



PORTFOLIO OF 72 ASSETS

€651 m portfolio fair value

~3,100 residents

6.2% yield on fair value

16 years WAULT

project to be completed

23 tenant groups

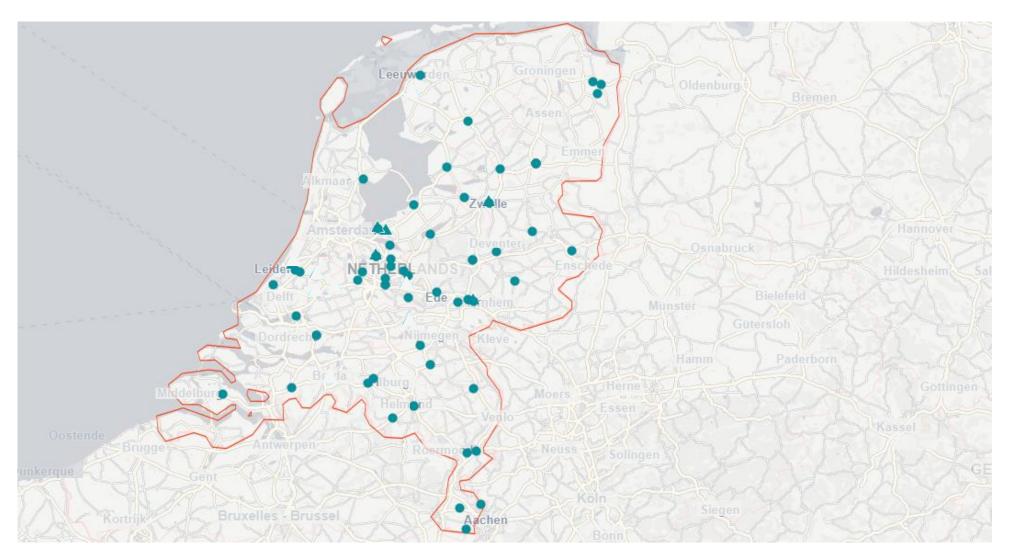
~€689 mportfolio outlook
as of
20 February 2024

linkedmostly triple net long leases

Inflation-

Dutch healthcare portfolio







Dutch healthcare portfolio











UK & Channel Islands healthcare portfolio



PORTFOLIO OF 114 ASSETS

€1,046 m portfolio fair value

~7,300 residents

6.4% yield on fair value

22 years WAULT

8projects
to be
completed

20 tenant groups

~€1,087 mportfolio outlook
as of
20 February 2024

Inflationlinked triple net long leases with generally a 2%-4% indexation

collar

UK REIT

regime as from 1 February 2024

UK & Channel Islands healthcare portfolio







UK & Channel Islands healthcare portfolio











Finnish healthcare portfolio



PORTFOLIO OF 201 ASSETS

€1,027 m

fair value

~14,800 residents & children

5.8% yield on fair value

12 years WAULT

18
projects
to be
completed

51 tenant groups

~€1,143 mportfolio outlook
as of
20 February 2024

Inflationlinked double net long leases

>6.5%
yield on cost for new development projects

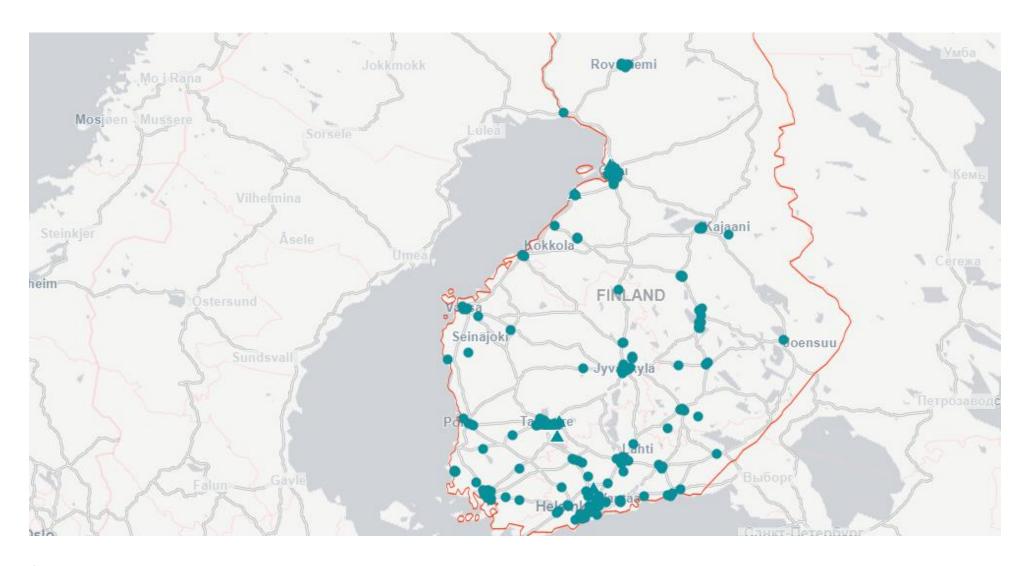
21% share of public tenants in Finnish portfolio Experienced development team

in-house

'Build & hold'
model
giving access to
development
margins

Finnish healthcare portfolio





Marketable investment properties

Projects in the investment programme

Finnish healthcare portfolio





Tampere Teräskatu, Tampere - 240 units







Swedish healthcare portfolio



PORTFOLIO OF 26 ASSETS

€75 m portfolio

fair value

~**750** residents & children

6.1% yield on fair value

12 years WAULT

projects to be completed

13 tenant groups **~€96 m**portfolio outlook
as of
20 February 2024

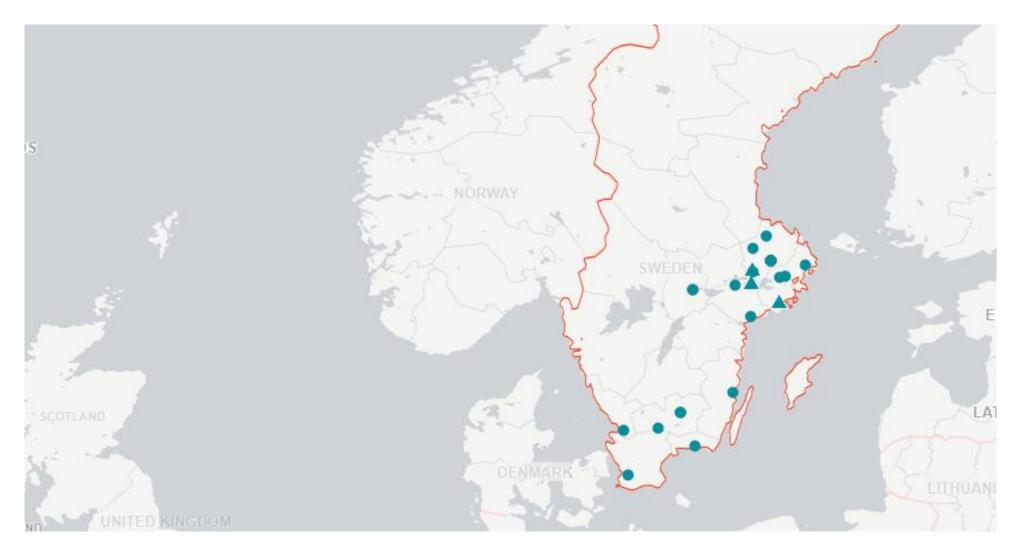
Inflationlinked double net long leases

Experienced inhouse development team

'Build & hold' model giving access to development margins

Swedish healthcare portfolio







Swedish healthcare portfolio











Irish healthcare portfolio



PORTFOLIO OF 22 ASSETS

€393 m portfolio fair value

~2,300 residents

5.6% yield on fair value

23 years WAULT

projects to be completed

6 tenant groups **~€436 m**portfolio outlook
as of
20 February 2024

Inflationlinked triple net long leases

Irish healthcare portfolio







Irish healthcare portfolio











Spanish healthcare portfolio



PARTNERSHIP WITH SPANISH OPERATOR

€3 m portfolio fair value

projects to be completed

plot of land

1 tenant group ~27 m
portfolio outlook
as of
20 February 2024

Inflationlinked triple net long leases

Notes

