# Q1 2023 results













Brussels, 10 May 2023

## Table of content



- 3 Highlights Q1 2023
- 7 Strategy
- 15 Achievements
- 17 | Portfolio analysis
- 51 | Financials
- 67 | Shares & shareholders
- 76 Outlook
- 79 Conclusion



# Highlights Q1 2023



€55.3 million

+37% YoY EPRA earnings

624

healthcare sites

8

countries

€76.2 million

+17% YoY, +4.8% LfL rental income

>47,000

end users

€630 million

committed investment programme construction & renovation

9

projects completed (approx. €65m)

100%

occupancy rate

43.6%

debt-to-assets ratio

BBB with a stable outlook

credit rating from S&P Global

€5.7 billion

fair value real estate portfolio

**€1.39/share** 

+ 25% YoY EPRA EPS >150

operator groups

19 years

# **Investment activity**

New investments & pipeline completions<sup>1</sup>

7 development projects (~ €28.5 million) announced in Q1 2023

9 projects (~ €65 million) completed in Q1 2023

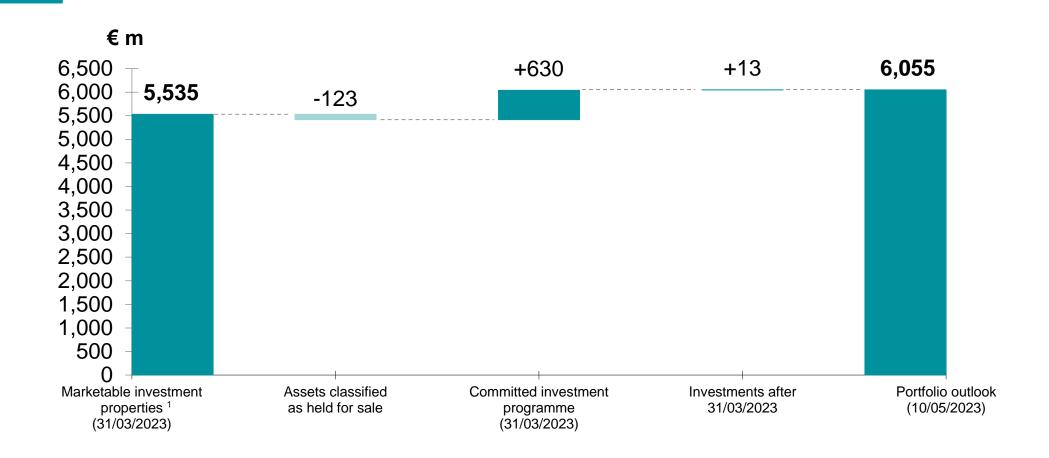


<sup>&</sup>lt;sup>1</sup> See Q1 2023 press release for more details.

## Portfolio outlook

# aedifica housing with care

## Total portfolio outlook: €6.1 billion



<sup>&</sup>lt;sup>1</sup> Incl. rights of use of plots of land and assets classified as held for sale.



# Aedifica at a glance



Pure-play healthcare

€5.7 billion real estate portfolio

€630 million
committed investment
programme (investment &
development projects)

Market reference in European listed

healthcare real estate

Growth potential driven by demographic evolution

Expertise
17 years track record

Sustainability MSCI 'A' rating

Belgian REIT (RREC/SIR/GVV)

~ €3 billion market cap

100% free float

Dividend track record

Long term stable cash flows

Inflation-linked contracts

**19 years** WAULT

**Diversification** 

8 European countries>150 operator groups

# **Exploring European markets**

aedifica housing with care

Track record of entering new markets & rapidly creating a platform for future growth



#### 2013 – Germany

1<sup>st</sup> investment in June 2013: **€8m** Current portfolio: **€1,202m** (103 assets) Committed pipeline: **€119m** 



€38m

# 2016 – Netherlands

1<sup>st</sup> investment in March 2016: **€30m** Current portfolio: **€626** (75 assets) Committed pipeline:



#### 2019 – United Kingdom

1<sup>st</sup> investment in Feb 2019: **€503m** Current portfolio: **€988** (113 assets) Committed pipeline: **€117m** 



#### 2020 – Finland & Sweden

1<sup>st</sup> investment in Jan 2020: **€407m** Current portfolio: **€1,051m** (229 assets) Committed pipeline: **€137m** 



#### **2021 – Ireland**

1<sup>st</sup> investment in Feb 2021: **€25m** Current portfolio: **€300m** (18 assets) Committed pipeline: **€148m** 



#### **2021 – Spain**

Framework agreement announced in Dec 2021 Committed pipeline: €14m

2013

2016

2019

2020

2021

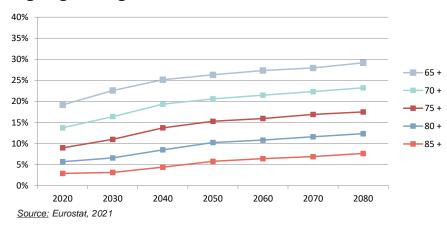
2023

As of 31 March 2023

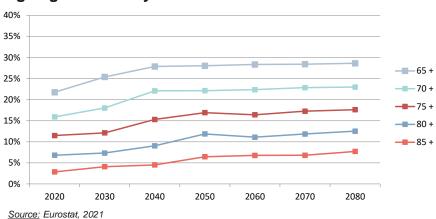
# **Demographic evolution**



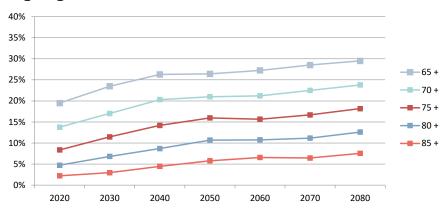
#### Ageing in Belgium



#### **Ageing in Germany**

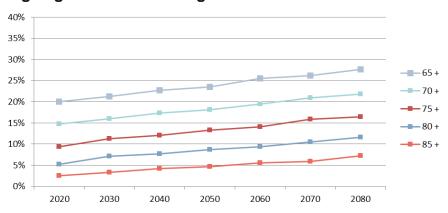


#### Ageing in the Netherlands



Source: Eurostat, 2021

#### Ageing in the United Kingdom

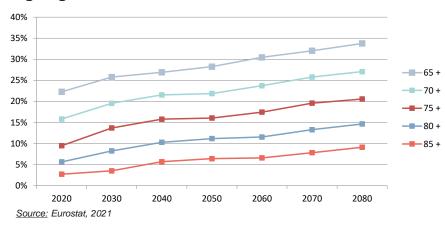


Source: ONS, 2020

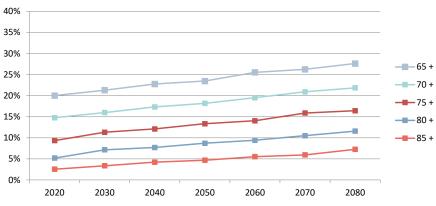
# **Demographic evolution**



#### Ageing in Finland

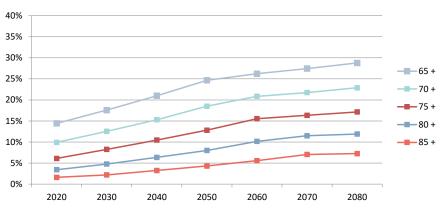


#### Ageing in Sweden



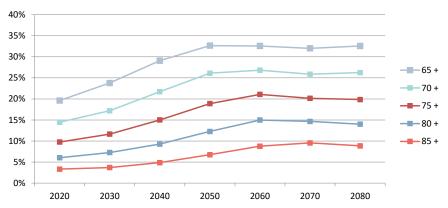
Source: Eurostat, 2021

#### Ageing in Ireland



Source: Eurostat, 2021

#### Ageing in Spain



Source: Eurostat, 2021

# Sustainability



# Improvement of sustainability scores



Award and CSR Benchmarks	2022	2021	2020	2019	2018
EPRA sBPR	Gold	Gold	Gold	Silver + Most Improved	-
GRESB	68**	66**	57*	-	-
Sustainalytics	Low (11.1)	Low (11.9)	Low (17.8)	-	-
MSCI	Α	BBB	BB	BB	В

#### Inclusion in the BEL ESG index

comprises the 20 shares on Euronext Brussels that perform best on ESG criteria



# **Charter for Responsible Suppliers** relations

promoting good ethics & strong commitments to corporate social responsibility business practices

#### **Bloomberg MSCI Green Bond Index:**

inclusion of the €500 million Sustainability Bond

#### **Great Place To Work**

**Employee survey** conducted in 2022

**9/10** employees would **recommend** Aedifica as a great place to work

Hoivatilat has been recognised as the **best place to work** in Finland in 2023



# Sustainability

## Strategy





- Commitment to the Paris Agreement to achieve net zero GHG emissions for our entire portfolio by 2050: focus on lifecycle assessment of our properties
- Green lease annex introduced in 2022 to facilitate cooperation with operators in reducing the portfolio's carbon footprint >17% of leases updated already
- Quality of care commitment incorporated in leases in 2022 to monitor care quality in care homes and share inspection reports

>32% of leases updated already

# Sustainability CRREM Research project

'Carbon Risk Real Estate Monitor' framework

Translates long-term policies (COP21 Paris Agreement) into science based targets that are global warming scenarios, country and building type specific

Proposes a **framework** for assessing building specific carbon risks







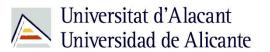














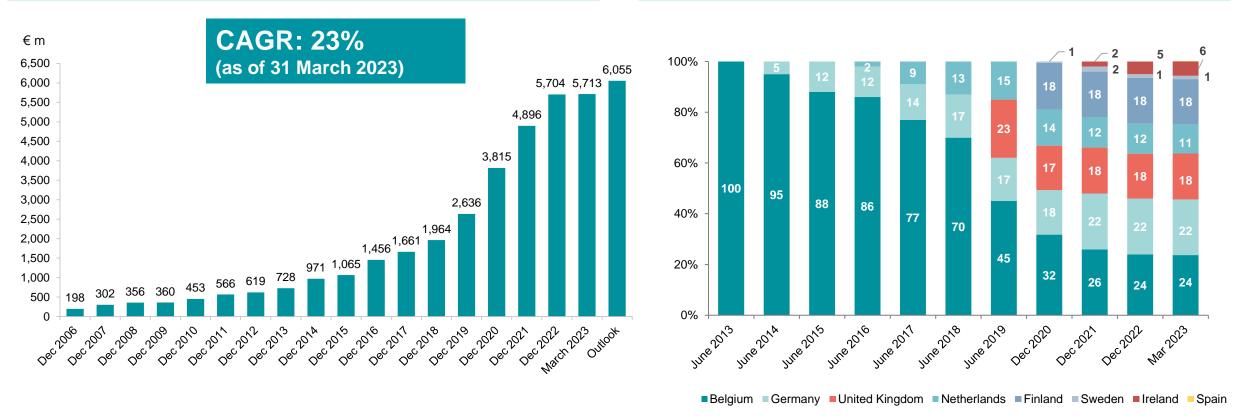
## **Achievements**



## Investment properties<sup>1</sup> evolution & focus on Europe

#### **EVOLUTION SINCE 2006**

#### **GEOGRAPHICAL BREAKDOWN (FAIR VALUE)**<sup>2</sup>



<sup>&</sup>lt;sup>1</sup> Investment properties incl. rights of use on plots of land and assets classified as held for sale.

<sup>&</sup>lt;sup>2</sup> Marketable investment properties incl. assets classified as held for sale (€5,463 m), excl. rights of use of plots of land.

# Portfolio analysis



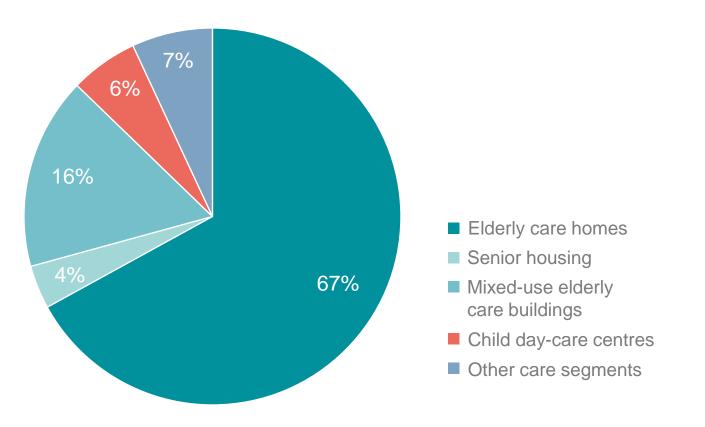


# Healthcare real estate portfolio



## Healthcare segment breakdown

#### FOCUS ON CARE FACILITIES FOR ELDERLY PEOPLE



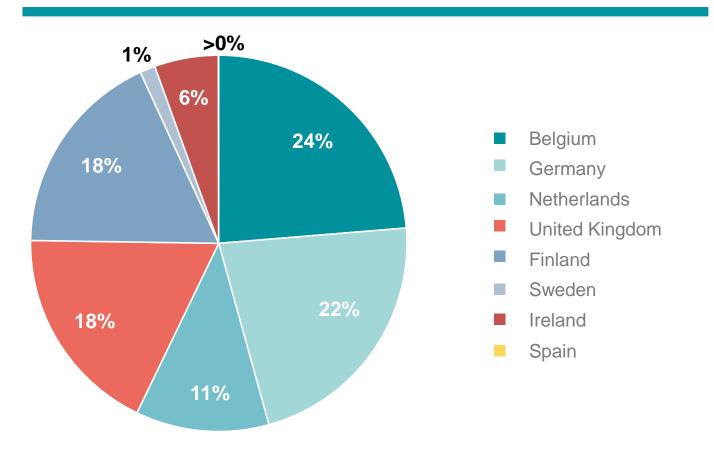
Marketable investment properties incl. assets classified as held for sale ( $\in$ 5,463 m), excl. rights of use of plots of land.

# Healthcare real estate portfolio



## Geographical breakdown

#### **DIVERSIFICATION ACROSS EUROPEAN COUNTRIES**



Marketable investment properties incl. assets classified as held for sale (€5,463 m), excl. rights of use of plots of land.

# Belgian healthcare portfolio



#### **PORTFOLIO OF 85 ASSETS**

€1,295 m portfolio fair value

~8,800 residents

**5.6%** yield on fair value

**20 years** WAULT

9projectsto becompleted

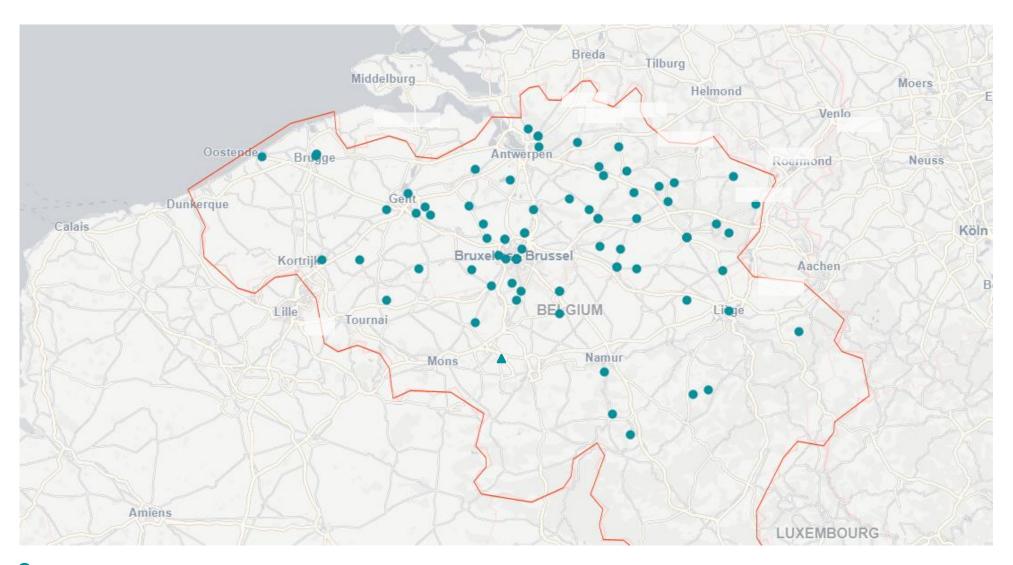
17 tenant groups

~€1,294 m
portfolio outlook
as of
9 May 2023

Inflationlinked triple net long leases

# Belgian healthcare portfolio





Marketable investment propertiesProjects in the investment programme

# Belgian healthcare portfolio











# German healthcare portfolio



#### **PORTFOLIO OF 103 ASSETS**

€1,202 m portfolio fair value

~10,500 residents

**5.2%** yield on fair value

**22 years** WAULT

projects to be completed

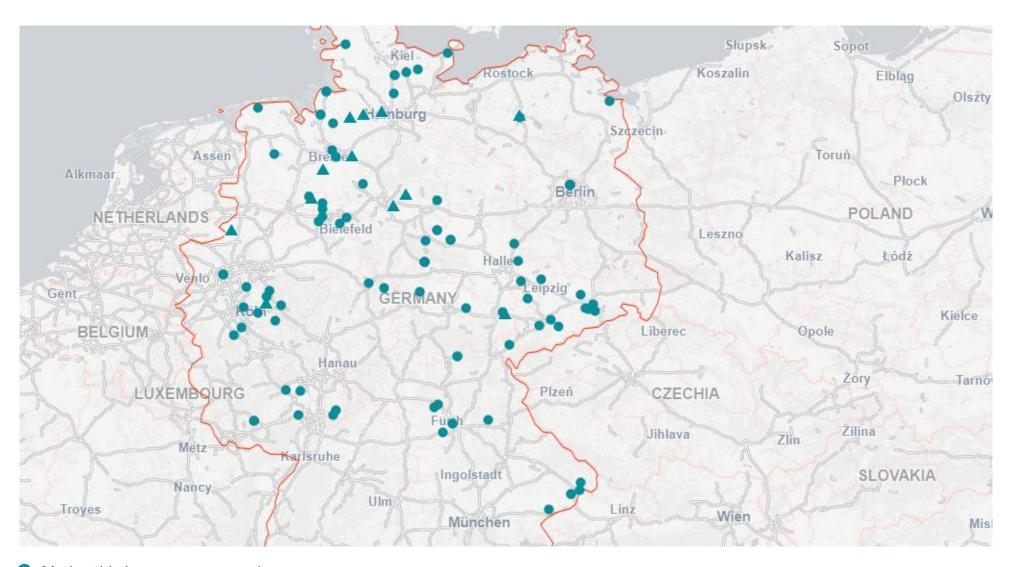
24 tenant groups **~€1,282 m**portfolio outlook
as of
9 May 2023

double net long leases with various indexation limitations (through caps, hurdles...)

Inflation-

# German healthcare portfolio





Marketable investment propertiesProjects in the investment programme

# German healthcare portfolio











# Dutch healthcare portfolio



## **PORTFOLIO OF 75 ASSETS**

**€626 m** portfolio

fair value

~3,300 residents

**6.0%** yield on fair value

16 years
WAULT

6
projects
to be
completed

26 tenant groups

**~€664 m**portfolio outlook
as of
9 May 2023

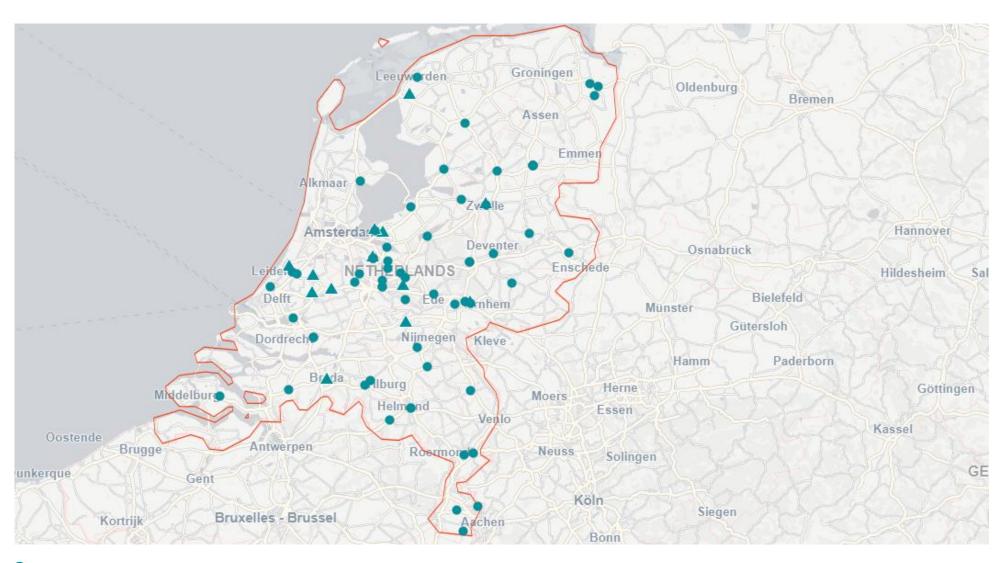
Inflationlinked mostly triple net long leases

## Strategic partnership

with developer Dunavast-Sonneborgh

# **Dutch healthcare portfolio**





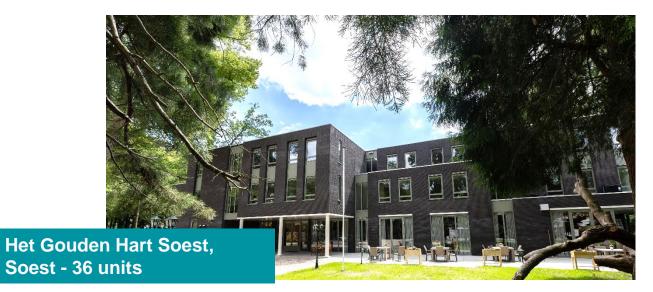
Marketable investment propertiesProjects in the investment programme

# **Dutch healthcare portfolio**











# **UK & Channel Islands healthcare portfolio**



#### **PORTFOLIO OF 113 ASSETS**

**€988 m** portfolio fair value

~7,100 residents

**6.3%** yield on fair value

**22 years** WAULT

13
projects
to be
completed

16 tenant groups

**~€1,080 m** portfolio outlook as of 9 May 2023

linked
triple net long
leases with
generally a 2%4% indexation
collar

Inflation-

# **UK & Channel Islands healthcare portfolio**





Marketable investment propertiesProjects in the investment programme

# **UK & Channel Islands healthcare portfolio**





Ayr - 58 units







# Finnish healthcare portfolio



#### **PORTFOLIO OF 205 ASSETS**

€979 m

portfolio fair value ~14,700

residents & children

5.7%

yield on fair value 12 years WAULT

20

projects to be completed **50** 

tenant groups ~€1,093 m

**p**ortfolio outlook as of 9 May 2023

Inflationlinked

double net long leases

Yield on cost

on average > 6%

15%

share of public tenants in Finnish portfolio

**Experienced** development team

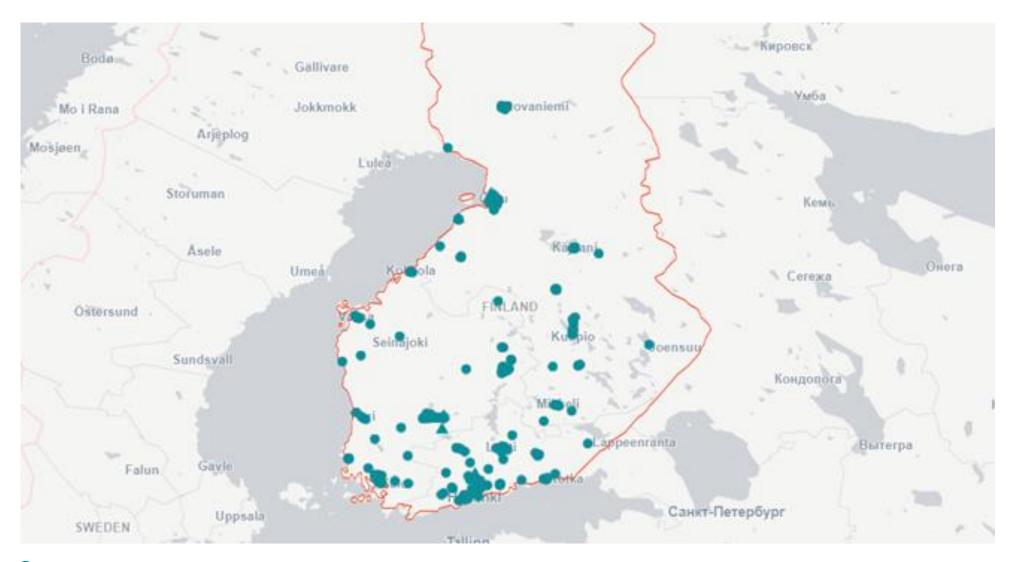
in-house

'Build & hold' model

giving access to development margins

# Finnish healthcare portfolio







# Finnish healthcare portfolio











# Swedish healthcare portfolio



#### **PORTFOLIO OF 24 ASSETS**

€72 m

portfolio fair value

~750

residents & children

5.9%

yield on fair value

12 years
WAULT

4

projects to be completed 13

tenant groups

~€95 m

portfolio outlook as of 9 May 2023 Inflationlinked

double net long leases

Yield on cost

on average > 6%

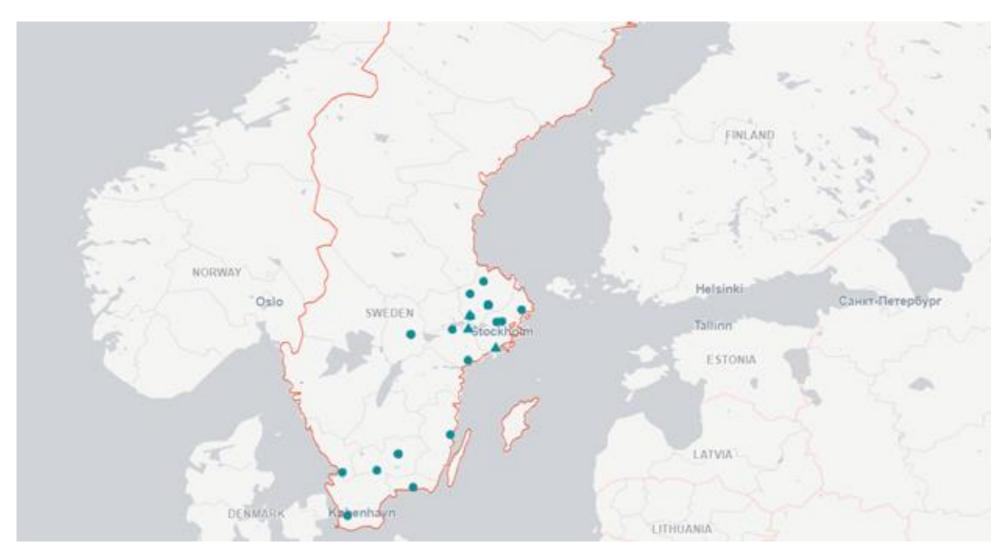
Experienced inhouse development team

'Build & hold' model

giving access to development margins

# Swedish healthcare portfolio







# Swedish healthcare portfolio











# Irish healthcare portfolio



#### **PORTFOLIO OF 18 ASSETS**

€300 m portfolio fair value

~1,900 residents

5.5% yield on fair value

**24 years** WAULT

9projectsto becompleted

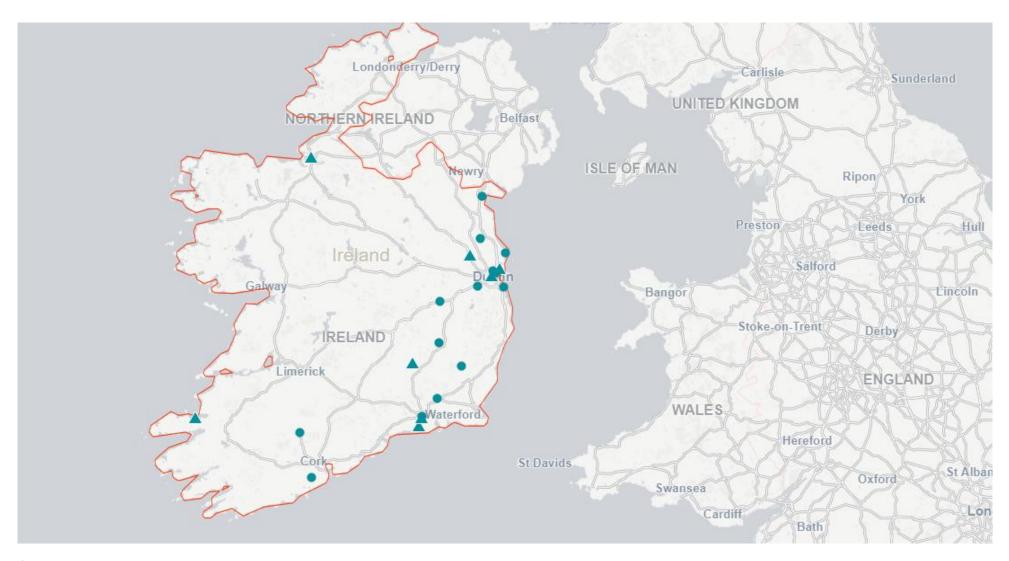
5 tenant groups

**~€448 m**portfolio outlook
as of
9 May 2023

Inflationlinked triple net long leases

# Irish healthcare portfolio







# Irish healthcare portfolio











# Spanish healthcare portfolio



#### PARTNERSHIP WITH SPANISH OPERATOR

**€75 m** initial portfolio ambition

160 residents

**5.1%** yield on fair value

29 years
WAULT

Up to 5
projects
expected within
framework with
Neurocare
Home starting
as of 2022

1 tenant group ~€29 m
portfolio outlook
as of
9 May 2023

Inflationlinked triple net long leases

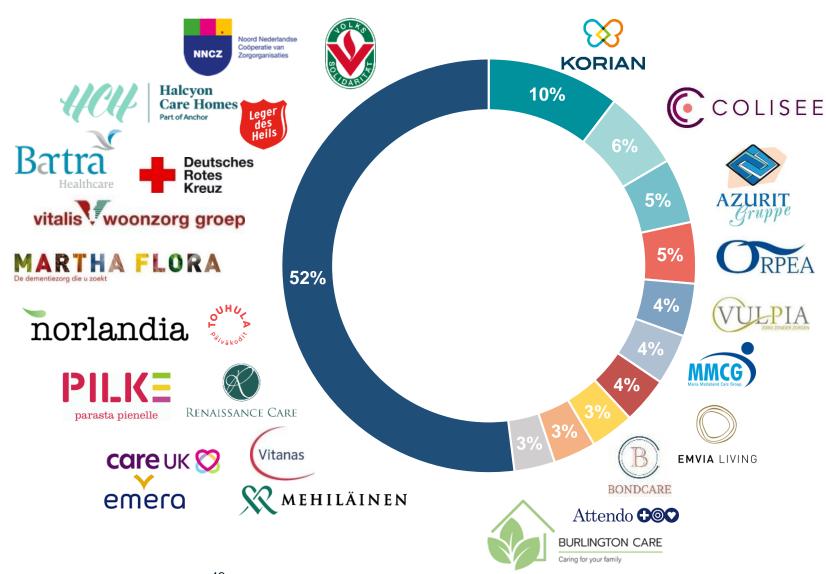
### Healthcare real estate tenants



#### Tenant diversification<sup>1</sup>

624 sites with approx.
280 tenants (or >150
'groups') representing
European, national and
local profit and not-forprofit operators

No 'operator group' leases more than 11% of Aedifica's consolidated assets



<sup>&</sup>lt;sup>1</sup> Based on the contractual rents.

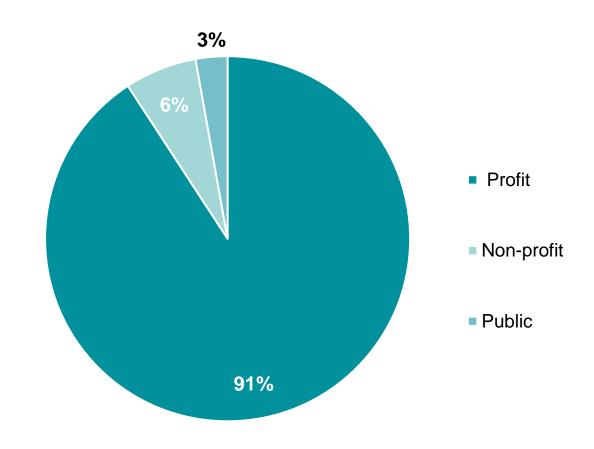
### Healthcare real estate tenants



Tenant diversification<sup>1</sup>

Predominantly private operators

Growing public and non-profit segments among tenants



<sup>&</sup>lt;sup>1</sup> Based on the contractual rents.

# Elderly care sector regulations



#### **BELGIUM**

Regional

New home supervision/ event based / periodic inspections

Reports publicly available in Flanders





#### **GERMANY**

Local municipality
(Heimaufsicht) &
Medical service of
statutory care insurers
(MDK)

Annual/event-based inspections

Public ratings (MDK)

### MDK MEDIZINISCHER DIENST DER KRANKENVERSICHERUNG



#### **NETHERLANDS**

**National** 

Risk- & event-based inspections

Reports publicly available





**National** 

Opening of a new home, then frequency of follow up inspections based on previous rating

Ratings & reports publicly available





# Elderly care sector regulations



INALVIAN	FI	N	LAN	D
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#### **SWEDEN**

#### **IRELAND**

#### **SPAIN**

Regional

National &
Regional (for early childhood education & care)

Opening of new home / periodic / event based inspections

Reports available upon request





**National** 

Opening of new home / periodic / event based inspections

Reports available upon request



**National** 

Opening of a new home / annual inspections

Reports publicly available

Opening of new home / event based / periodical inspections

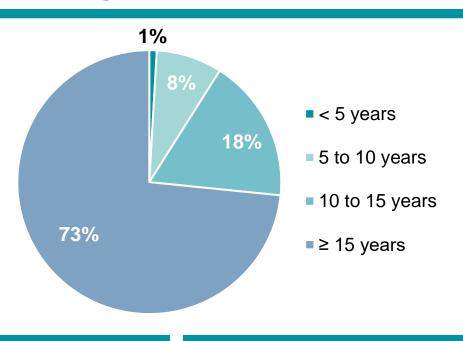
Reports not publicly available



# Lease maturity & occupancy rate



#### **UNEXPIRED LEASE TERM**

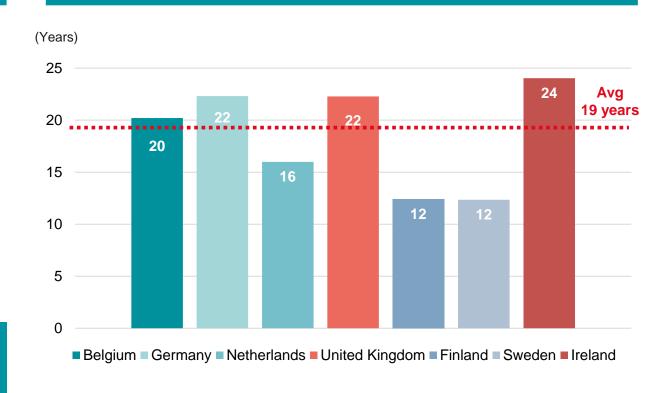


19 years
Weighted average unexpired lease term

100 % Occupancy rate

Marketable investment properties incl. assets classified as held for sale (€5,463 m), excl. rights of use of plots of land.

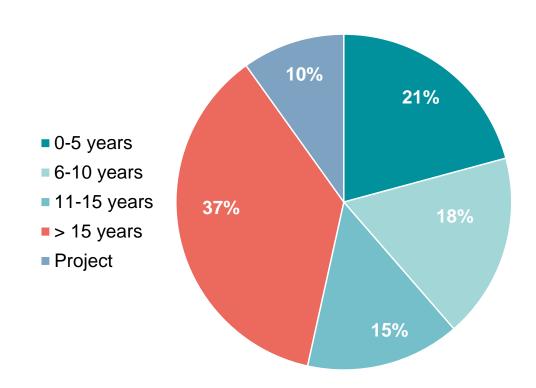
#### **WAULT BY COUNTRY**



# Age of buildings



#### >60% OF THE PORTFOLIO IS LESS THAN 15 YEARS OLD

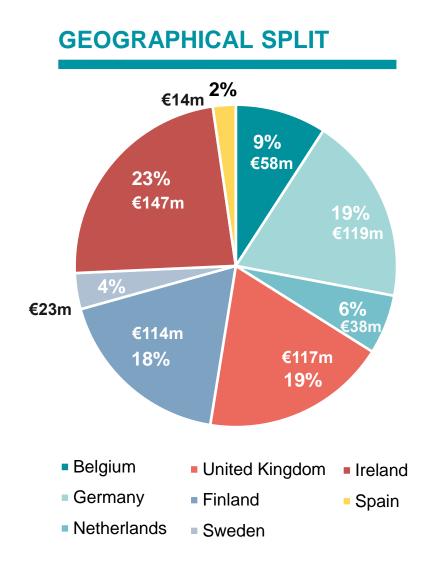


Age profile based on a weighted average of the gross square footage of our properties using completion date of a construction or renovation phase done on site.

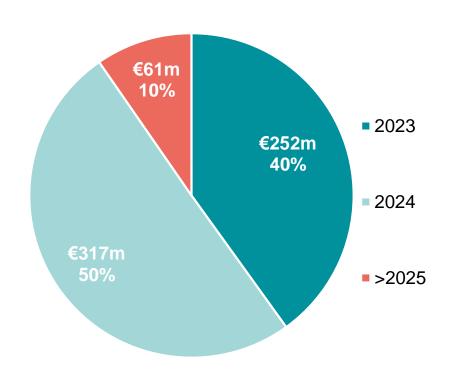
# Committed development projects



Pipeline: €630 million



#### **EXPECTED DELIVERY DATE**

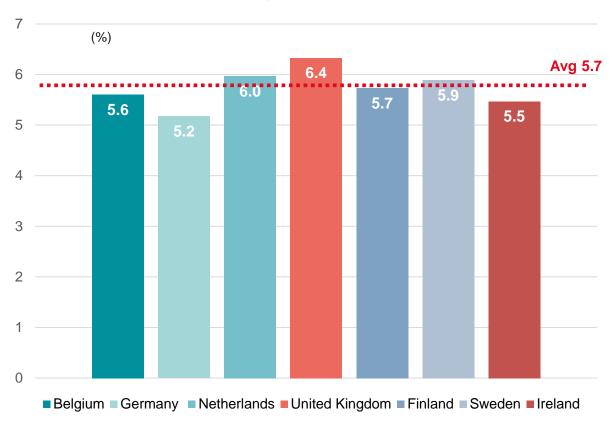


## Resilience in portfolio valuation



#### **GROSS YIELDS ON FAIR VALUE**

#### Conservative valuation yields



#### Like for like portfolio valuation

Country	Change in FV LFL - Q1
Belgium	-0.3%
Germany	-1.4%
Netherlands	-2.4%
United Kingdom	1.3%
Finland	-1.4%
Sweden	-5.5%
Ireland	-1.7%
Spain	0.0%
Total	-0.8%*

<sup>\*</sup> Excluding impact from currency translation

# Portfolio growth

### Development projects











# Financials





### **Income Statement**

### **EPRA Earnings**



#### **EPRA EARNINGS YOY INCREASE OF 37%**

Consolidated income statement - analytical format	31/03/2023	31/03/2022
(x €1,000)		
Rental income	76,191	64,881
Rental-related charges	<u>-291</u>	<u>-108</u>
Net rental income	75,900	64,773
Operating charges*	<u>-12,525</u>	<u>-12,222</u>
Operating result before result on portfolio	63,375	52,551
EBIT margin* (%)	83.5%	81.1%
Financial result excl. changes in fair value*	-12,111	-8,181
Corporate tax	4,290	-3,694
Share in the profit or loss of associates and joint ventures accounted for using the equity method in respect of EPRA Earnings	-49	-121
Non-controlling interests in respect of EPRA Earnings	-192	-116
EPRA Earnings* (owners of the parent)	55,313	40,439
Denominator (IAS 33)	39,854,966	36,307,330
EPRA Earnings* (owners of the parent) per share (€/share)	1.39	1.11

### **Income Statement**

### Net result

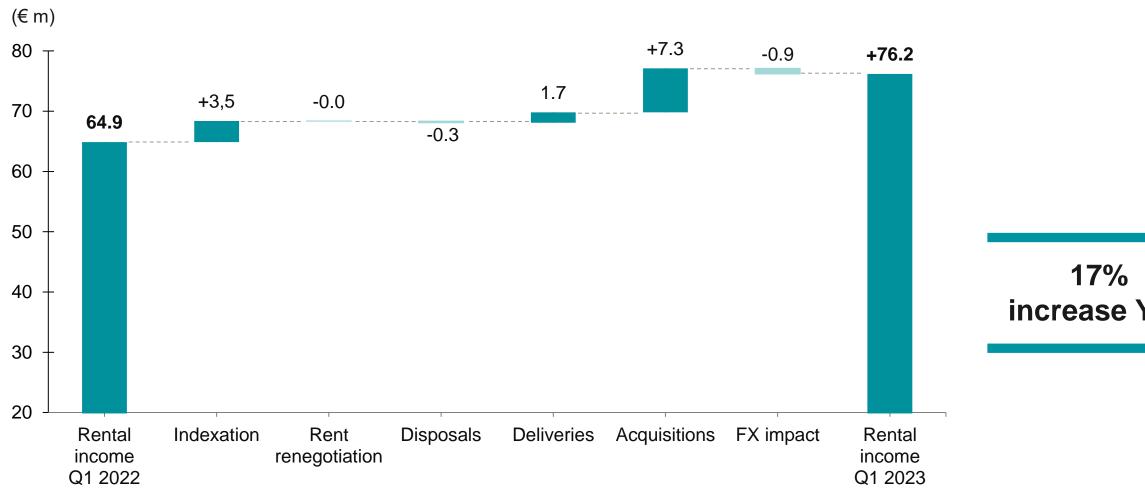


#### **EARNINGS PER SHARE**

Consolidated income statement - analytical format	31/03/2023	31/03/2022
(x €1,000)		
EPRA Earnings*	55,313	40,439
Changes in fair value of financial assets and liabilities	-11,551	35,474
Changes in fair value of investment properties	-50,369	51,066
Gains and losses on disposals of investment properties	167	357
Tax on profits or losses on disposals	0	-1,813
Negative goodw ill / goodw ill impairment	0	0
Deferred taxes in respect of EPRA adjustments	22,097	-8,640
Share in the profit or loss of associates and joint ventures accounted for using the equity method in respect of the above	-44	391
Non-controlling interests in respect of the above	526	-104
Roundings	<u>0</u>	<u>0</u>
Profit (owners of the parent)	16,139	117,170
Denominator (IAS 33)	39,854,966	36,307,330
Earnings per share (owners of the parent - IAS 33 - €/share)	0.40	3.23

### Rental income

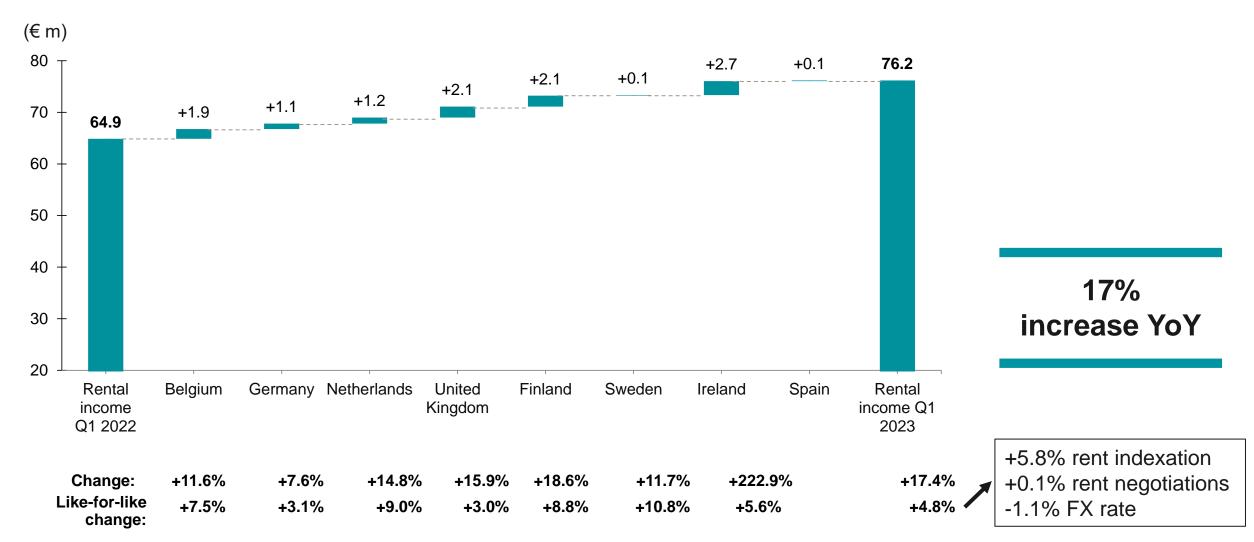




increase YoY

### Rental income



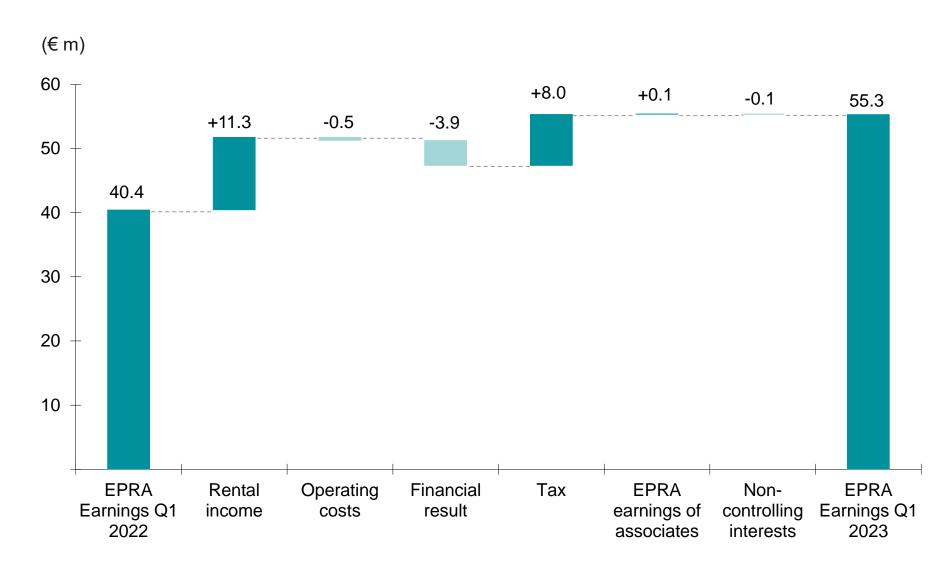


The variation on a like-for-like basis is shown for each country in the local currency. The total variation on a like-for-like basis is shown in the Group currency.

-55-

# **EPRA Earnings**



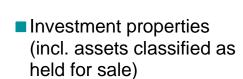


37% increase YoY

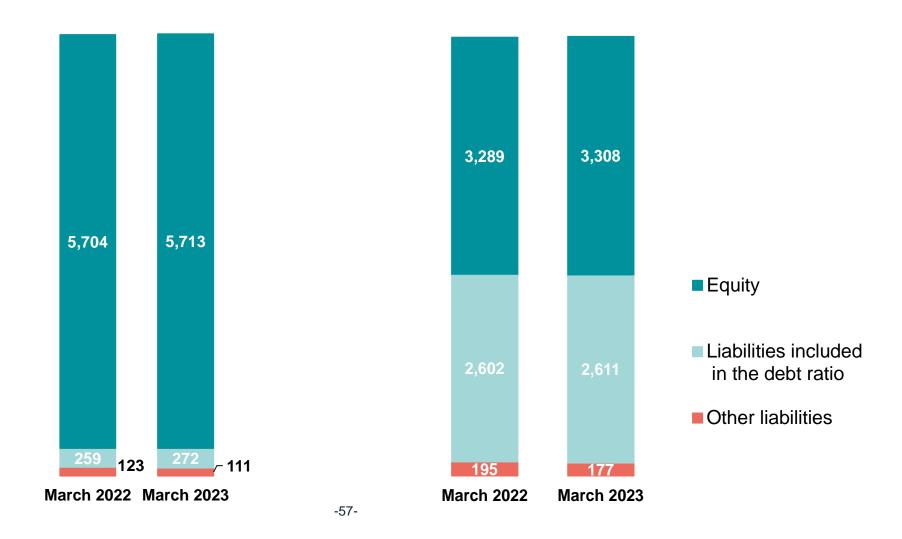
# Consolidated balance sheet (€ m)

aedifica housing with care

Balance sheet total: €6.1 billion

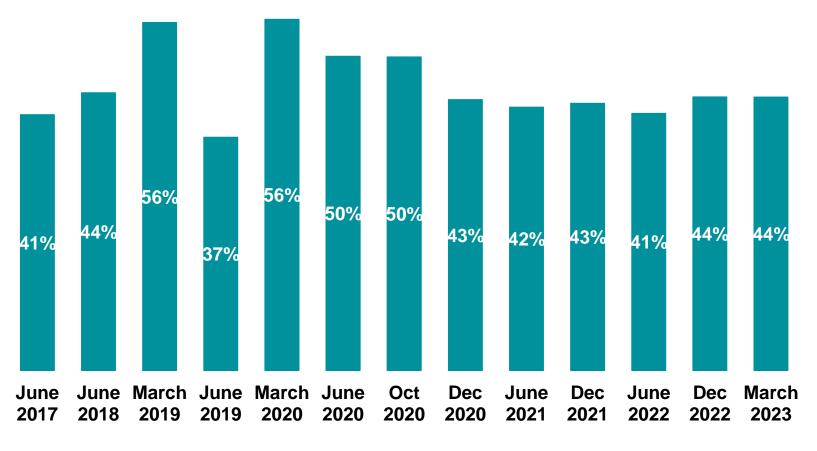


- Other assets included in debt ratio
- Other assets



### **Debt-to-assets ratio**





Financial policy: debt-to-assets ratio <50% with a target around 45%

Investment capacity\*: approx. €763 million before reaching 50% DTA

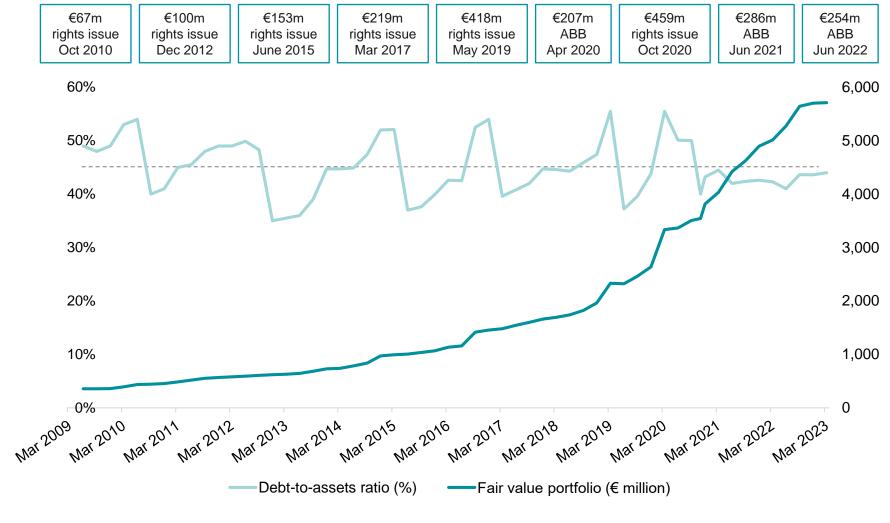
Bank covenants stand at a maximum of 60%.

Before After Before SPO After SPO Before SPO After SPO After SPO After SPO SPO 2019 SPO 2019 April 2020 April 2020 Oct. 2020 Oct. 2020 Jun. 2021 Jun. 2022

<sup>\*</sup> In variable assets.

### **Debt-to-assets ratio**





Over the past 12 years, Aedifica maintained an average debt-to-assets ratio of 45%

### **Credit facilities**



### Total financial debt: €2,470 m

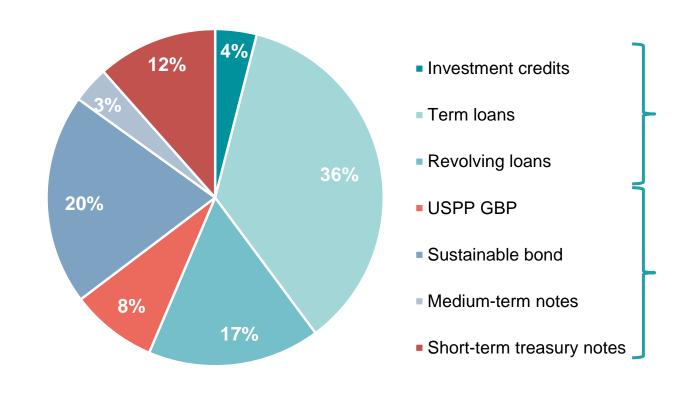
Credit rating BBB with stable outlook from S&P Global

ICR<sup>1</sup> 6.8x Net debt/ EBITDA<sup>2</sup> 10,5x

34% sustainable financing of drawn debt

# **Unsecured financing** except

- Hoivatilat where certain particularities apply, and
- Germany, in very limited cases



56% bank facilities

44% DCM

<sup>&</sup>lt;sup>1</sup> Aedifica's Sustainability Bond definition: ratio of 'operating result before result on portfolio' to 'net interest charges' (12m rolling).

<sup>&</sup>lt;sup>2</sup> S&P definition -60-

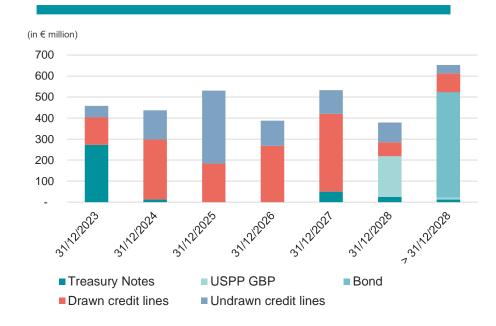
### **Credit facilities**



#### **LIQUIDITY**

Financial debt (in € million) <sup>1</sup>	Lines	Utilisation	of which treasury notes
31/12/2023	458	403	273
31/12/2024	437	298	12
31/12/2025	531	183	-
31/12/2026	388	268	-
31/12/2027	533	420	50
31/12/2028	379	285	25
> 31/12/2028	653	613	12
Total financial debt as of 31/03/2023	3,378	2,470	372
Weighted Average Maturity (years)**	4.0	4.5	-

#### **DEBT MATURITY PROFILE**



Weighted average debt maturity (excl. CP): 4.5 yrs

Liquidity
headroom after
deduction of
short-term CP:
€623 million

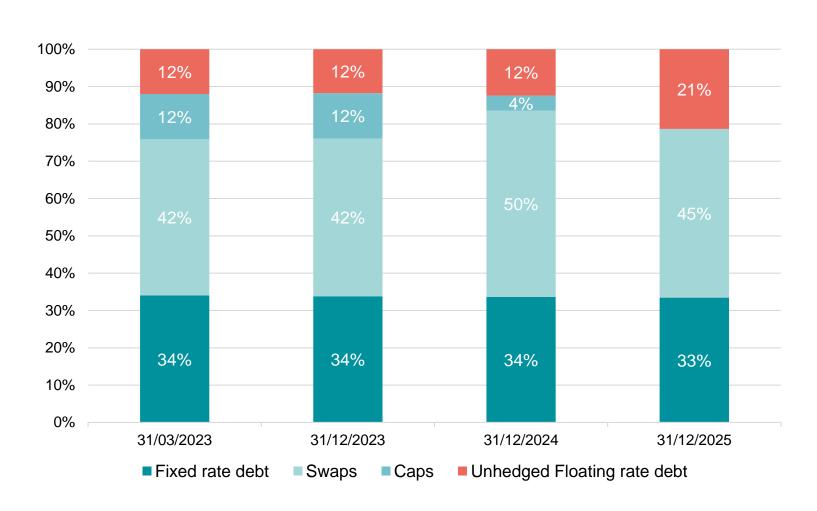
<sup>&</sup>lt;sup>1</sup> Amounts in £ were converted into € based on the exchange rate of 31 March 2023 (0.87954 €/£).

<sup>&</sup>lt;sup>2</sup> Without regard to short-term treasury notes.

### **Credit facilities**

### Interest rate hedging<sup>1</sup>





88% of debt hedged by derivatives or fixed rate debt

Hedging weighted average maturity: 5.6 years

<sup>&</sup>lt;sup>1</sup> Assuming debt as of 31 March 2022 unchanged.

### Net asset value



#### **DISCOUNT ON 8 May 2023**

5% vs NAV at FV excl. IAS 39 9% vs NAV at FV incl. IAS 39 5% vs EPRA NTA

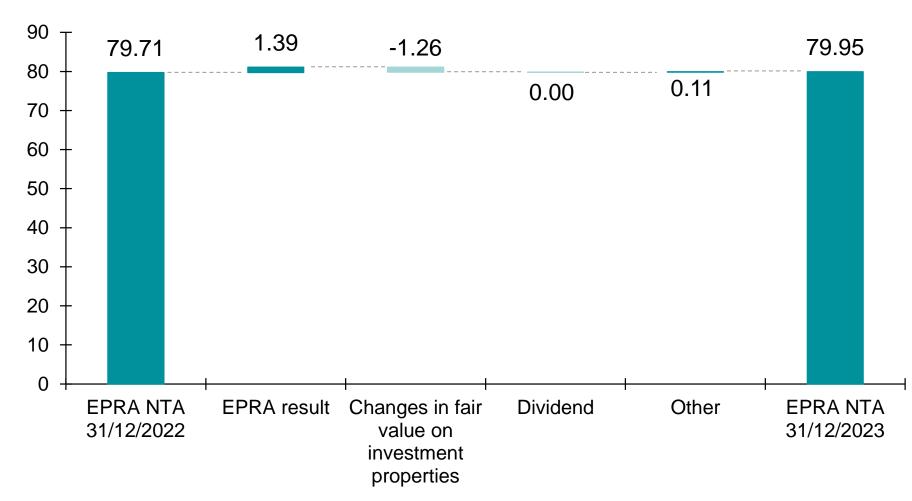
Net asset value per share (in €)	31/03/2023	31/12/2022
Net asset value after deduction of dividend 2022, excl. changes in fair value of hedging instruments*	80.17	79.38
Effect of the changes in fair value of hedging instruments	<u>2.67</u>	<u>2.98</u>
Net asset value after deduction of dividend 2022	82.85	82.37

EPRA Net Tangible Assets (in €/share)	31/03/2023	31/03/2022
EPRA NTA	79.95	79.71

# EPRA NTA<sup>1</sup>







<sup>3%</sup> increase YTD

<sup>&</sup>lt;sup>1</sup> Based on number of shares outstanding (excl. treasury shares)

# **Dividend policy**



#### **€3.80 / share** (gross)

DPS guidance for 2023 + 3% compared to 2022

#### Withholding tax:

- General rule: 30%
- Reduced to 15% as healthcare REITs investing more than 80% of its portfolio in residential European healthcare real estate





#### **EPRA METRICS**

#### **Key performance indicators according to the EPRA principles**

	31/03/2023	31/03/2022
EPRA Earnings* (in €/share)	1.39	1.11
EPRA Cost Ratio (including direct vacancy costs)* (in %)	16.8%	19.0%
EPRA Cost Ratio (excluding direct vacancy costs)* (in %)	16.8%	19.0%

	31/03/2023	31/12/2022
EPRA NRV* (in €/share)	92.32	91.74
EPRA NTA* (in €/share)	79.95	79.71
EPRA NDV* (in €/share)	83.86	83.92
EPRA Net Initial Yield (NIY) (in %)	5.1%	4.9%
EPRA Topped-up NIY (in %)	5.3%	5.1%
EPRA Vacancy Rate (in %)	0.2%	0.5%
EPRA LTV*	43.3%	43.4%

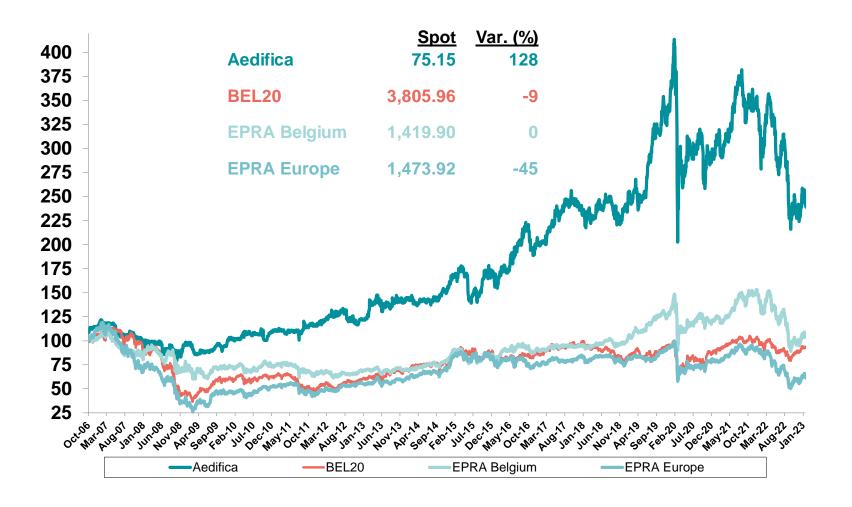
# Aedifica is included in the EPRA indices





# **Share price since IPO**



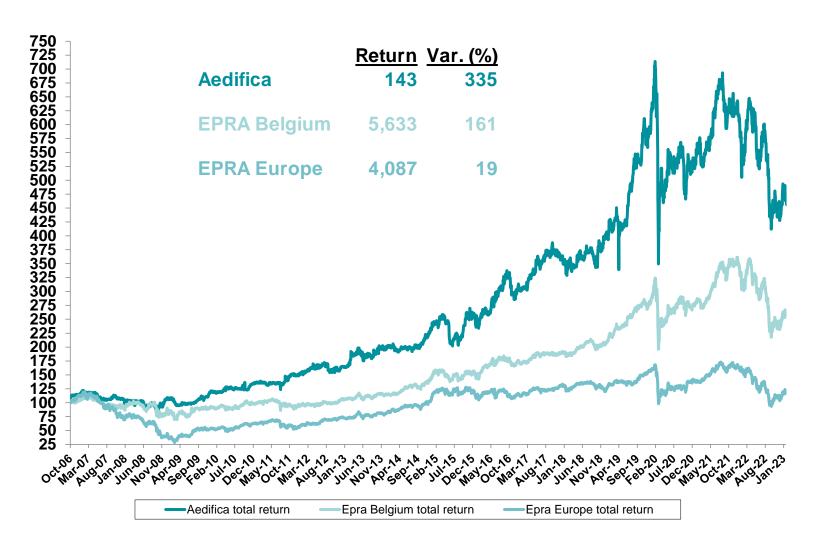


Aedifica: based on the IPO price (€41), adjusted to take into account the rights issues of 2010 (- €1.89), 2012 (- €1.93), 2015 (- €0.89), 2017 (- €1.60), 2019 (- €1.73) and 2020 (- €2.14), i.e. an adjusted IPO price of €30.82.

(As of 8 May 2023)

### **Total return since IPO**





Aedifica: based on the IPO price (€41), adjusted to take into account the rights issues of 2010 (- €1.89), 2012 (- €1.93), 2015 (- €0.89), 2017 (- €1.60), 2019 (- €1.73) and 2020 (- €2.14), i.e. an adjusted IPO price of €30.82.

(As of 8 May 2023)

### **Euronext**

### Inclusion in the BEL20 & BEL ESG



In 2020, Aedifica entered the BEL20, the leading share index of Euronext Brussels.

The BEL 20 index comprises Belgian companies listed on Euronext Brussels that record the largest free-float market capitalisation, of which the share is sufficiently liquid and at least 15% of the staff is employed in Belgium.

Aedifica is also included in the BEL ESG, a new index which aggregates the 20 leading ESG stocks on Euronext Brussels.

100%

Aedifica's free float<sup>1</sup>



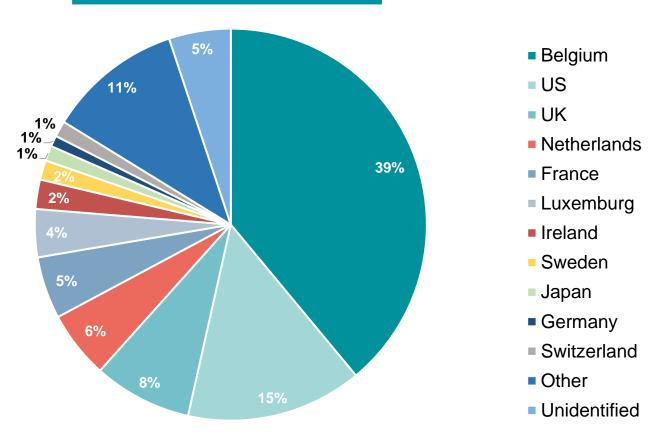
BEL20° by EURONEXT

<sup>&</sup>lt;sup>1</sup> According to the definition of Euronext.

# Shareholding<sup>1</sup>



# INTERNATIONAL & DIVERSIFIED SHAREHOLDERS BASE<sup>1</sup>



<sup>&</sup>lt;sup>1</sup>Based on a shareholder identification carried out on 30 December 2022.

One shareholder holding more than 5% of the company's capital <sup>2</sup>

~1/3 retail shareholders 2/3 institutional shareholders

<sup>&</sup>lt;sup>2</sup> A total of 39,855,243 shares are listed on Euronext Brussels and Euronext Amsterdam (6 July 2022).

# **Award** EPRA



#### **EPRA REPORTING: BEST PRACTICES RECOMMENDATIONS (BPR)**





From 2015 to 2022, Aedifica's annual financial report was awarded 8 consecutive times the 'EPRA BPR Gold Award'

From 2020 to 2022, Aedifica received the 'EPRA sBPR Gold Award' for the Sustainability Reports

### Corporate governance



#### **TRANSPARENCY**

- NV/SA
- Management in the box
- 100% free float
- No poison pills

#### **BOARD OF DIRECTORS**

- 12 Directors
  - 7 independent non-executive Directors
  - 5 executive Directors
  - Gender diversity ratio: 42%
  - International
- Audit & Risk Committee
- Nomination & Remuneration Committee
- Investment Committee

#### **EXECUTIVE COMMITTEE**

- 5 members
- Gender diversity ratio: 20%

#### **Aedifica's Executive Committee**





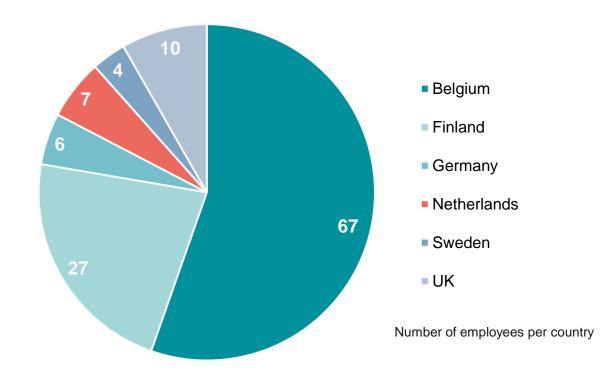
#### **Organisation & team**



#### **INTERNATIONAL TEAM**

Local teams in 6 countries managing the portfolio and the group's growth

International staff of 121 people of which 43 women and 78 men





#### Outlook FY 2023



€308 million

rental income (+ 13% vs. 2022)

€320 million

pipeline deliveries in 2023

Assuming FBI-tax regime in the Dutch subsidiaries in 2023 and refund of approx. €6 m for previous years

€ 200 million

EPRA Earnings (+ 10% vs. 2022)

~ €150 million

asset rotation

~ €350 million

cash out during 2023 related to the execution of the existing pipeline and the developments in Finland

~ 45%

debt-to-assets ratio (end 2023)

**1.12 £** / € foreign exchange assumption

No assumptions on hypothetical investments

No fair value changes

of portfolio assumed

Average cost of debt 2.2%

**€5.03/share** 

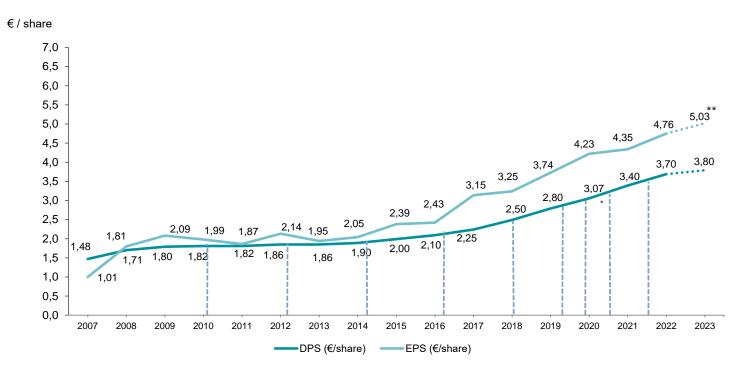
EPRA EPS (+ 6% vs. 2022) €3.80/share

Gross DPS (+ 3% vs. 2022)

#### Outlook



## **OBJECTIVE FOR FUTURE GROWTH: EPS GROWTH while maintaining a solid debt-to-asset ratio**



- Strong fundamental tailwinds remain intact
- Enhancing long-term cash flows in healthcare real estate
- Exploring new healthcare real estate segments
- Exploring new countries
- Well-defined development activity

<sup>\*</sup> Prorata of the €4.60 dividend (18 months) over 12 months.

<sup>\*\*</sup> Outlook.

## Conclusion





## Investment highlights





**PURE-PLAY** 

HEALTHCARE REIT IN EUROPE

STRONG UNDERLYING DEMOGRAPHIC TRENDS

LONG-TERM GROWTH POTENTIAL

**FAIR VALUE HISTORY** 

OF PORTFOLIO SHOWING RESILIENCE

19 YEARS

WEIGHTED AVERAGE LEASE TERM

SOLID TRACK RECORD

IN INVESTMENT, EQUITY AND DEBT-FINANCING

STRONG DIVIDEND

TRACK RECORD

## Thank you



#### **INVESTOR RELATIONS**

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**Stefaan Gielens - Chief Executive Officer Ingrid Daerden - Chief Financial Officer** 



#### **Aedifica SA/NV**

Public REIT under Belgian Law Regulated Real Estate Company (RREC) Société immobilière réglementée (SIR) Gereglementeerde vastgoedvennootschap (GVV)

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## Forward-looking statement



This Presentation includes forward-looking statements that reflect the Company's intentions, beliefs or current expectations concerning, among other things, the Company's results, condition, performance, prospects, growth, strategies and the industry in which the Company operates. These forward-looking statements are subject to risks, uncertainties and assumptions and other factors that could cause the Company's actual results, condition, performance, prospects, growth or opportunities, as well as those of the markets it serves or intends to serve, to differ materially from those expressed in, or suggested by, these forward-looking statements. The Company cautions you that forward-looking statements are not guarantees of future performance and that its actual results and condition and the development of the industry in which the Company operates may differ materially from those made in or suggested by the forward-looking statements contained in this document. In addition, even if the Company's results, condition, and growth and the development of the industry in which the Company operates are consistent with the forward-looking statements contained in this document, those results or developments may not be indicative of results or developments in future periods. The Company and each of its directors, officers and employees expressly disclaim any obligation or undertaking to review, update or release any update of or revisions to any forward-looking statements in this Presentation or any change in the Company's expectations or any change in events, conditions or circumstances on which these forward-looking statements are based, except as required by applicable law or regulation.



### Portfolio growth



#### Investment programme as of 31 March 2023

#### INVESTMENT PROGRAMME: €630 MILLION

Country	Development projects (in € million)	Rent (in € million)
BE	58	2
DE	119	6
NL	38	2
UK	117	7
FI	114	8
SE	23	1
IE	147	7
ES	14	1
Total	630	34

Fiscal year	Development projects (in € million)	Rent (in € million)
2023	252	13
2024	317	17
>2025	61	3
Total	630	34

Rent	Development projects¹ (in € million)	Rent (in € million)	Yield <sup>2</sup>
Triple net	372	19	5.2%
Double net	252	14	5.7%
Land reserve	6	-	2.0%
Total	630	34	5.4%

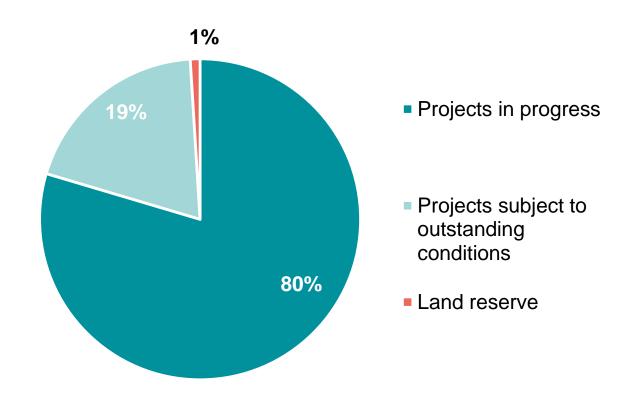
<sup>&</sup>lt;sup>1</sup> Amounts excluding contractual value of plots of land.

<sup>&</sup>lt;sup>2</sup> Yields calculated based on incremental rents versus total commitment excluding land investment and buildings in operation.

## Portfolio growth

#### Pipeline: €630 million





# PRE-LET DEVELOPMENT PROJECTS AND ACQUISITIONS IN PROGRESS

## Belgian REIT



'sicafi / vastgoedbevak' until 17 October 2014

RREC (SIR / GVV) since 17 October 2014

Investment property: maximum 20 % in one (group of) asset(s) Appraisal:

at fair value on a quarterly basis by a valuation expert no depreciation of properties

Dividend: at least 80 % of cash flow of parent company

Debt-to-assets ratio: limited to 65 % (bank convenant: 60 %)

Tax status:

exit tax
limited corporate tax in
Belgium for parent company

Withholding tax for healthcare REITs:

reduced to 15% as of 1 January 2017 when more than 80% of the real estate portfolio is invested in residential European healthcare real estate

#### Innovative healthcare real estate



Villa Casimir: an A-rated redevelopment



Roermond (NL)

**Completed in October 2020** 

Former villa and 'Rijksmonument' (national heritage site)

Redeveloped into a care residence for 18 elderly residents requiring continuous care

EPC  $G \rightarrow A$ 

#### Innovative healthcare real estate



#### Villa Casimir: an A-rated redevelopment

Restoration of the villa's unique characteristic elements:

high windows wooden beams French doors stained-glass windows

Improved insulation of the roof, walls & basement floor Barrier-free environment High-performance cooling system



#### Innovative healthcare real estate



Villa Casimir: an A-rated redevelopment

# FUTUREPROOF BUILDING, FIT FOR THE CURRENT GENERATION AND THE NEXT

Low-temperature heating
Individual ventilation type C+
All-electric approach:
opportunity to use green
energy & accommodate new
technological developments
Futureproof building, fit for
the current generation and
the next



#### **Notes**

